

# DAMON MICHELS

TEAM



More Than \$1.3 Billion in Career Sales! Over 3000 Homes Sold and Counting!

- Multi-Million Dollar Club
- Philadelphia Magazine 5-Star Realtor
- "America's Best Real Estate Agent" by Real Trends
- Chairman's Circle Diamond Award
- "Top of the Rock" Award Winner
- Luxury Home Specialist
- Relocation Specialist
- Top Half of 1% of the Network

## Damon Michels Office Locations:

854 Montgomery Ave. Narberth, PA 19072 610.668.3400

1919 Chestnut St., Ste 102 Philadelphia, PA 19103 215.977.8800

Cell: 610.731.9300
Damon@DamonMichels.com
www.DamonMichels.com





# Damon Michels



A licensed agent since 2004, Damon Michels is a top producing award winning sales professional and recipient of many awards and accolades. As a residential listing and buying specialist and experienced relocation expert, Damon's knowledge and expertise sets him apart from many. Also an Associate Broker, Damon has earned an impressive list of real estate designations to make sure he is current and ahead of the curve in the real estate arena.

A well established, knowledgeable and dedicated agent, Damon provides personalized, quality service to each and every client. With a background in Finance and Accounting, he has exceptional tools to assist in real estate transactions. Damon specializes in the Main Line and Center City Philadelphia. A life long resident of the Main Line, he was raised in Penn Valley and currently lives in Villanova. Damon has opened two team offices located in Narberth and Rittenhouse Square in Center City.

Damon continuously strives to be the premier real estate agent on the Main Line and Center City while providing his expertise and exceptional services to all of his clients.

You have probably seen the billboards, the ads in your local supermarket and publications from Philadelphia Magazine to Philadelphia Style and Main Line Today.

If you are starting to get the impression that Damon Michels is the go-to guy for Main Line and Center City real estate, you're right.

The strategy is working. Damon and his award-winning team sold nearly 250 homes last year, and Damon is the corporate REALTOR® for the William Penn House luxury Co-op on Chestnut Street.

"It's important to build a brand that clients recognize and trust," Damon says. "For sellers, my visibility means a greater pool of potential buyers. For buyers, it means more properties to choose from. It's a win-win for everybody."



## Professional Certifications

In a dynamic industry, Damon has earned an impressive list of professional specialty certifications to ensure that his clients always have the advantage of the latest insights and strategies.

#### ACCREDITATIONS

#### • Realtor®

A member of the National Association of REALTORS® who is committed to treating all parties in the transaction honestly and subscribes to a strict Code of Ethics.

### Accredited Buyer Representative

Accredited Buyer Representative (ABR) designation reflects experience and mastery of buyer representation, including negotiating the best price on the buyer's behalf.

### • Accredited Seller Representative

Earning the Accredited Seller Representative (ASR) designation demonstrates a strong commitment to exceeding seller expectations, delivering true value-added services and placing the seller's interests above all others.

#### Relocation Specialist

Whether you're transferred to the next county or across the country, a Relocation Specialist, can help make your transition as smooth as possible.

#### Accredited Luxury Home Specialist

An Accredited Luxury Home Specialist (AHLS), is an elite group of top professionals throughout the United States who strive to provide exceptional service and who understand the special requirements of affluent buyers and sellers.

#### Seniors Real Estate Specialist

A Senior Real Estate Specialist (SRES) can counsel mature clients through all aspects of major financial and lifestyle transitions related to relocating, refinancing or selling the family home.

#### GREEN Designation

The National Association of REALTORS® GREEN designation, is the special knowledge necessary to seek out and market properties with green features for sustainability.

#### Accredited Staging Professional

An Accredited Staging Professional is trained expert who will utilize proven techniques and skills when advising their clients during the home staging process. ASP's understand exactly what is needed to get your house prepared for sale.

# Damon Michels



## **CERTIFICATIONS**

- Certified Residential Specialist
- Certified Negotiation Expert
- Short Sales and Foreclosure Resource Certification
- CRS (Council of Residential Specialists)
   Designation

## Relocation Certifications

- Certification in Relocation Inventory
- Certification in Destination Services
- Certification in Marketing Assistance
- Certified Relocation Agent

Below is a sampling of corporations and organizations currently serviced by our relocation division:

**Abbott Laboratories** 

**ACE Insurance Group** 

Air Liquide

Air Products & Chemical

Al ReS Corporate Relocation Services

Altair Global Relocation

American Relocation Connections

Amerihealth Caritas

**Arnold Foods Company** 

Astra Zeneca

Avery Dennison

Bimbo Bakeries

**Bristol Myers Squibb** 

Brookfield Global Relocation Services

Campell Soup

**CARMAX** 

Cartus Relocation

**Comcast Corporation** 

Cornerstone Relocation Group

**Dorman Products** 

E. I. du Pont de Nemours and Company

Educational Testing Services (ETS)

**Endo Pharmaceuticals** 

Essroc Italcementi Group

Exelon

**ExxonMobil** 

**FMC Corporation** 

FMS Technologies

**GlaxoSmithKline** 

Global Mobility Solutions

**Graebel Relocation Services** 

HomeServices of America

Relocation/ETC

Independence Blue Cross/ Blue Shield

Johnson & Johnson

Lehigh Hanson Cement

Lexicon Relocation

Mack Truck

Merck & Company

**Mobility Services** 

International (MSI)

**NEI Global Relocation** 

**NuCompass Mobility Services, Inc** 

PHH Mortgage

Plus Relocation Services, Inc.

**PPL Corporation** 

Rodale Press

Samsung Electronics, America

Sanofi

SAP America, Inc.

Siemens Medical

SIRVA Corporate Relocation Services

State Farm Insurance Company

**Synthes** 

The Hershey Company

The MI Group

The Villages

**Traditions Realty** 

TRC Global Solutions

Vanguard

WAWA, Inc.

Weichert Workforce Mobility

WHR Group



# AGENTS





Damon Michels Realtor



Joan Federico Realtor



Ro Taormina Realtor



Stephen Goldstein Realtor



Monika Maj Realtor



Will Isen Realtor



Henry Paarz Realtor



Lana Greene Realtor



Realtor



Todd Demsky Realtor

# Assistants



Chrissy Klinedinst Director of Operations, Realtor



Meghan Hartley Executive **Assistant** 



Nick Vasiliadis Realtor, Team Assistant



Kevin Gibson Realtor, Team Assistant



# Marketing Strategy



## Promoting Your Property

- Professional photographs of your home
- Professional property brochure
- Host catered brokers open houses
- Host public open houses
- Professional site and floor plans
- Virtual Staging
- Professional video tour
- 3D virtual tour

## Print Advertising & Direct Mail

- Main Line Today
- Philadelphia Magazine
- Philadelphia Style Magazine
- Haven Magazine
- Park Magazine
- Local supermarket advertising
- Billboard advertising
- Postcard distribution for new listings to surrounding area

## Online Marketing

According to a survey by the National Association of REALTORS® nearly 90 percent of homebuyers use the Internet to search for homes. Among millennials, that number is even higher. With effective online marketing skills and access to Keller Williams exclusive Digital Home Marketing System, The Damon Michels Team makes sure that the world can beat a path to your doorstep. Damon purchases ZIP codes on the major real estate websites to promote listings and he will provide you with seller reports from ShowingTime, Bright MLS, Zillow.com and Realtor.com.

- Multiple Listing Service (Bright MLS)
- Prominent placement and exposure on www.DamonMichels.com
- Social Media Channel All new listings, price reductions and any changes relating to your home will be placed on all our social media channels: Facebook, Twitter, Instagram, LinkedIn, YouTube
- Facebook and Instagram paid ads
- Listing will appear on all real estate websites including:
   Zillow, Trulia, Realtor.com, KW.com and many more
- Single property website www.ADDRESS.com
- Seller reports from: ShowingTime, Bright MLS, Zillow.com, Realtor.com, KW, ACE Seller's Report and AdWerx
- Weekly email blasts to 15,000+ potential buyers and Realtors



# Promoting your Property



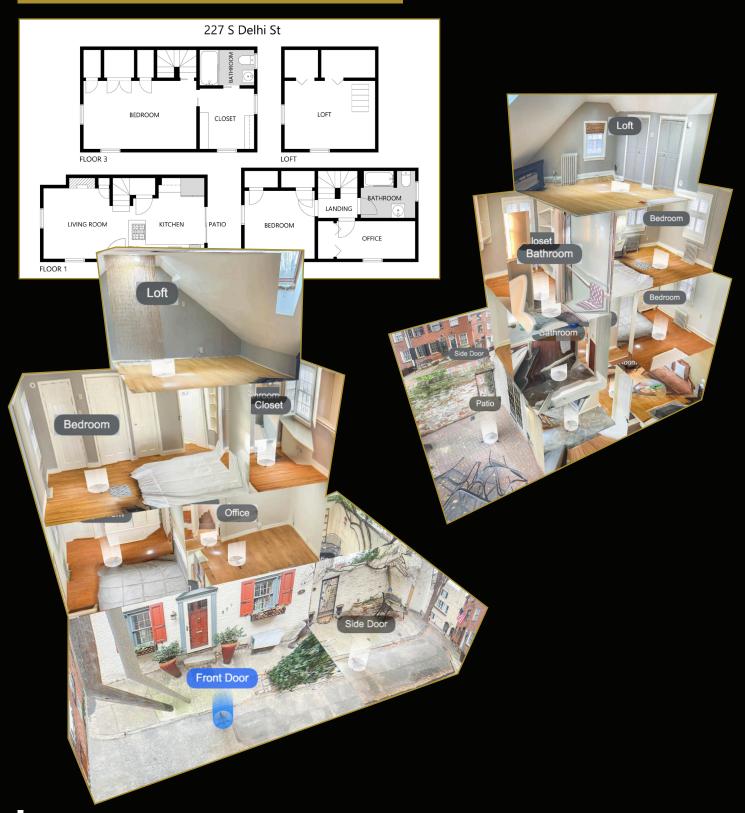
## Professional Photography







## 3d Virtual Tours / Floor Plans







## VIRTUAL STAGING













## Home Staging

Home Staging is professionally preparing your home for sale so your home appeals to the highest number of potential buyers. Staging makes your home look bigger, brighter, cleaner, warmer, more attractive, and best of all, it makes homebuyers want to buy it.



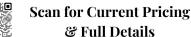
## **Posters**

We display large foam board posters in the homes to accentuate the rooms so that potential buyers can see how they look when lived in.



## LISTING BROCHURES







**Damon Michels** Realtor®

Cell | 610-731-9300 Office | 610-668-3400 Damon@DamonMichels.com www.DamonMichels.com





## 409 Old Gulph Road **Penn Valley**



**Damon Michels** 

Cell | 610-731-9300 Office | 610-668-3400 Damon@DamonMichels.com www.DamonMichels.com









Exquisite Spanish Colonial home showcases gorgeous wood and iron details throughout with all of today's modern amenities. The 2-story entry has a tile floor and an open curved staircase with a beautiful vrought-iron railing that sets the stage for this 5000-8 square foot, 5 hedroom, 4 full bathroom, and 5 half bathroom home situated on a beautiful, kevel, 83 are lot. Gorgeous hardwood floors and exposed beams highlight the study and family room with fireplace. The formal dining room features crown moking and one-of-a-kind, built-in cabinets that will capture your dinner guest's attention and are located conveniently off the sitchen for easy entertaining. The spacious, updated eat-in likthen is a clark formal with an oversized island with seating offering tons of workspace, a farmhouse sink, double wall oven. Thermador gas range, and a built-in-refrigerator and disbaseher. There is also a Breachists Area and sliders to the tranquip patior. The formal living room is both warm and elegant with its exposed beams, a fireplace with intricately detailed mantel and surround, and huge rached windows overlooking the kade, patio and grounds beyond. Mudroon, handry room, and a half baths complete this level, Upstairs the large primary suite is complete with a juict balcomy overlooking the backyard, offers tons of closet space, and two NTW primary baltrooms. Additionally, you will find, four good-size bedrooms, one with an ensulte bath, and all with great closet space, a full half baltroom, and and laundry area. The finished lower level offers endless possibilities to sait your needs., a playroom, game room, or workout space and includes a half half. The tour does not end there, steep outside to find the wonderful private outdoor entertaining space including a large slate patio with a built-in fireplace and prize oven, heated in "ground pool with overved patio area, and a separate fire pil area. 2-Car Garage, a Generator, 2 Zone IIVAC, and Newer Roof.



- Style: Spanish Colonial
- Bedrooms: 5
- Bathrooms: 4.3 Sq Ft: 5,000+
- Year Built: 1970 Tax/Year: \$22,571/2022
- Heat: Natural Gas Cooling: Central A/C Water/Sewer: Public Finished Basement

- Circular Driveway Rear Patio & Heated Pool











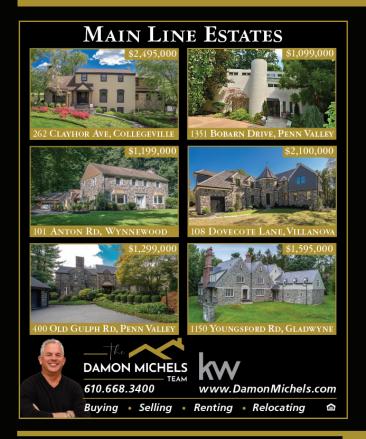




# PRINT ADVERTISING



## Philadelphia Style Magazine



**KELLER**WILLIAMS<sub>a</sub>



## Philadelphia Magazine





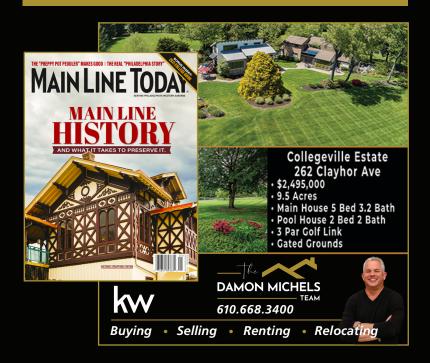


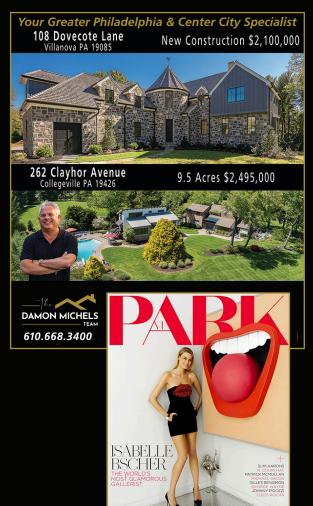
## HAVEN MAGAZINE



## PARK MAGAZINE

## Main Line Today



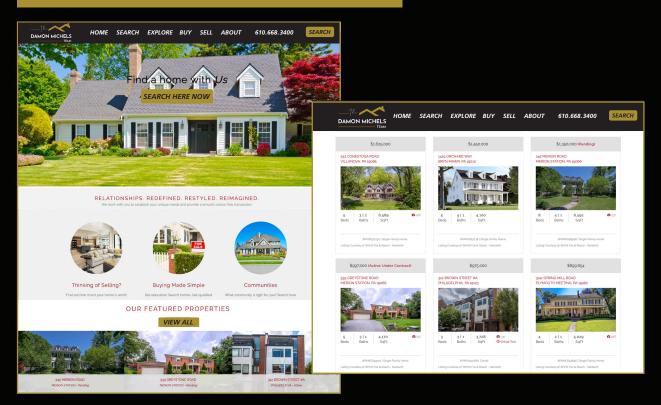




# Online Marketing

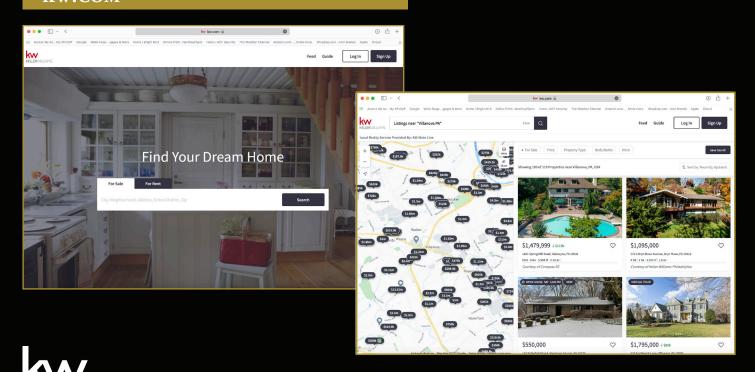


#### **DAMONMICHELS.COM**



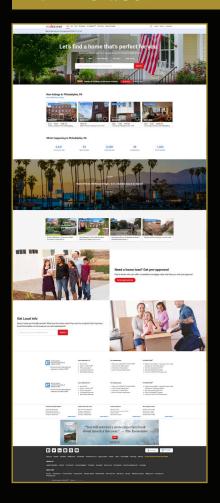
## KW.COM

**KELLER**WILLIAMS<sub>\*</sub>

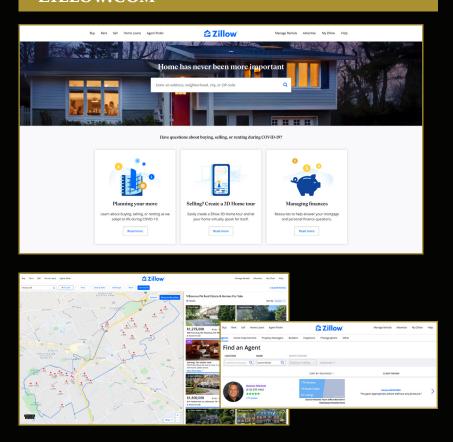




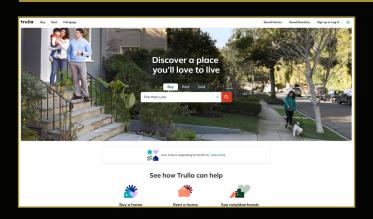
#### **REALTOR.COM**

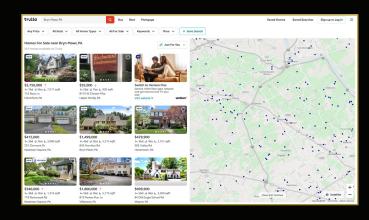


#### ZILLOW.COM



#### TRULIA.COM

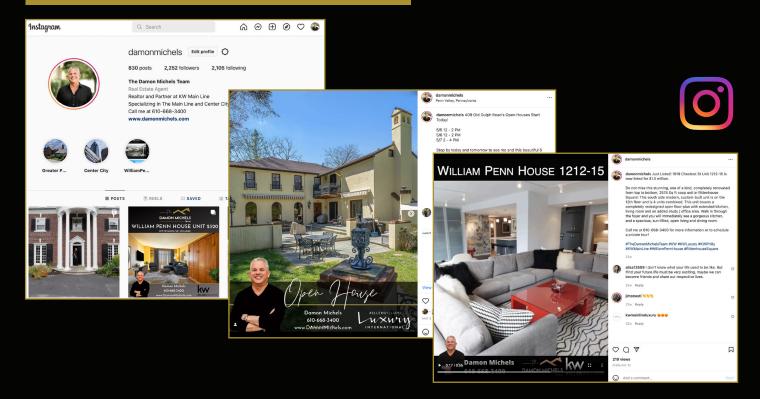




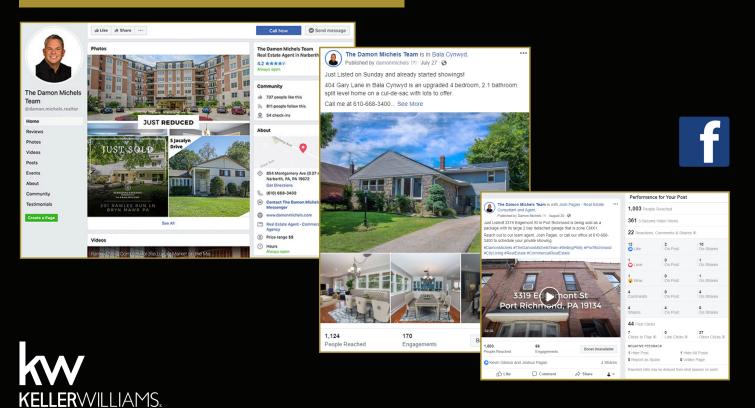




## **INSTAGRAM**

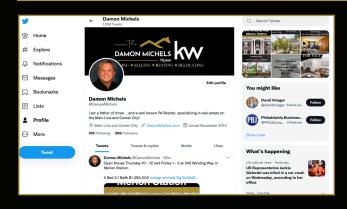


## **Г**АСЕВООК





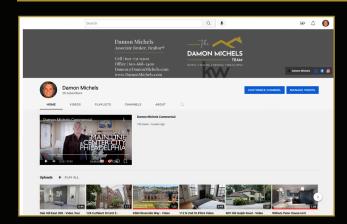






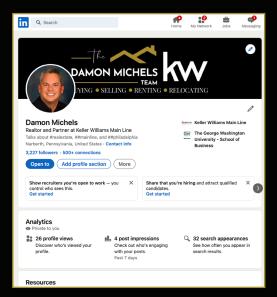


## YouTube





## LinkedIn

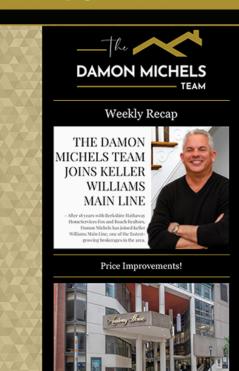








## WEEKLY RECAP EMAIL



1420 Locust St #13A Avenue of the Arts





#### Featured Listings!







#### News ~ Tips ~ Happenings



Damon has assembled a team of talented realtors, technology specialists, and administrators in order to provide expert service to every customer.





A Look Into the Philadelphia Real Estate Crystal Ball for 2022





Looking to tour a property?

We're here to help with live in-person or virtually hosted tours.
Call me at 610-668-3400 or click the link below to send me an email.

Join our team!

Reach out to find out more about becoming part of the award winning Damon Michels Team at KW!



DAMON MICHELS

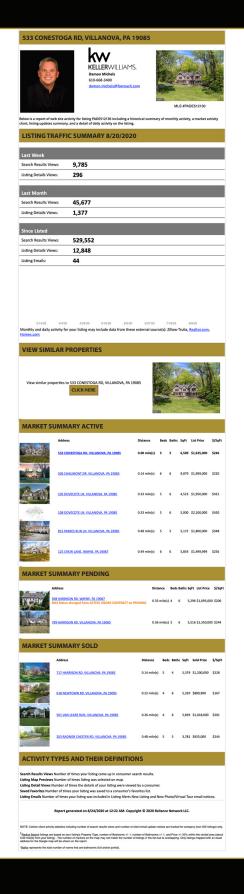




## KW Sellers Report











## Property Postcards





## Exquisite Merion Station Home Listed For \$1,350,000

KELLERWILLIAMS.

The Damon Michels Team Office 854 Montgomery Ave. Narberth, PA 19072 Office: 610-668-3400

This Georgian Colonial features gorgeous architectural construction and is a one of a kind property you will love to call home. This 6,500+ square foot home exudes the charm of the 1900s but includes all the amenities today's buyers are looking for. The 3-story, 7+ Bedroom, 4 full bathrooms, one half bath home sits on a flat .63 acre level lot in sought-after Merion Station in award-winning Lower Merion Township.

If you or anyone you know is interested in viewing this home, please give me a call at 610-668-3400.



Damon Michels
Realtor & Associate Broker
Specializing in Main Line & Center City
854 Montgomery Ave, Narberth, PA 19072
Office: 610-668-3400
Cell: 610-731-9300
Damon@DamonMichels.com
wwwDamonMichels.com





## **BILLBOARDS**



## Shopping Carts













## KELLER WILLIAMS



Damon's relationship with Keller Williams gives his clients access to powerful resources to help sell your property or find your next dream home. What's more, it offers the strength of the Keller Williams brand - a name that means integrity, professionalism, innovation and the highest standard of work.

"Being a part of KW adds to the advantages I can offer my clients - from giving my colleagues a 'heads up' with Coming Soon listing notifications, to putting the power of their exclusive Digital Home Marketing System<sup>™</sup> to work, to providing a secure digital Document Room to organize the transaction paperwork," says Damon. "Being associated with one of the most respected brands in the world, Keller Williams, creates a great synergy that really benefits my clients."

KW offers a convenient mobile search app that puts your home in the palm of a buyer's hand, and a robust real estate website with features slide an interior/exterior slide show, up-to-date mortgage rates and the ability to schedule showings. It also offers one-stop shopping for mortgage financing, homeowners and title insurance. Additionally, the KW Relocation Division serves most major employers in the Delaware Valley.

"If you're new to the area, let me show you the neighborhoods that will click with your lifestyle," offers Damon.



# CLIENT TESTIMONIALS











# **Zillow** Ptrulia



"Damon just helped us buy a new house and sell our old house, both in Radnor Township. We could not have bean happier with his services! He has excellent knowledge of the market, provides outstanding advice, facilitates every step of the process and will help you get the bast deal possible. We never got the impression that he simply wanted to get a deal done to earn his fees, i.e., he always had our best interest in mind. We had used another agent when we bought our old house, and the difference was like night and day. Damon is hands down the best real estate agent we have ever come across and was worth every penny of his fees. Highly recommended!"

#### zuser20171025084005762 - Radnor, PA 19087

"After working with another realtor previously and getting no results we were very pleased with Damon and his entire staff. Damon was always available to sit at open houses and he was never hard to get in touch with, no matter what we needed. We would most definately recommend Damon to anyone who is selling or buying a home on the main line!" sandye324 - 615 Bryn Mawr Ave Narberth, Pa 19072

"My experience with Damon and his entire team was fantastic from start to finish. Despite being a challenging situation, as my home was vacant after moving to Hong Kong in 2017, Damon and his team handled every step seamlessry. They coordinated with contractors, proactively communicated status of the sale, provided insightful recommendations, and facilitated the sale closing while I was in a remote location. Everything was smooth and efficient and handled with professionalism every step of the way. I would highly recommend Damon on the buy or sale side." nmowary94 - 702 Belmont Ter, Bala Cynwyd, PA 19004

"It was a great pleasure to work with Damon Michels. From the beginning, he clearly understood what I was looking for, and he arranged the properties to see in a timely manners, so I didn't spend much time looking for properties. During the closing stage, everything went very smoothly and fast, and we easily reached an agreement with the seller." gorka ramirez - 1753 Sue Ellen Dr, Havertown, PA 19083

"Damon did a great job selling my house. Also, he is a nice guy and easy to work with. The house was a little difficult to sell in the beginning but his knowledge and advise went a along way in getting tne house sold."

#### bbs327 - 442 Fawn Hill Ln, Penn Valley, PA 19072

"Damon is a highly knowledgeable realtor. His level of commitment to close the deals are amazing. We had a great experience using his services and will recomend him to any friends and family looking to sell or buy in the Bryn Mawr area."

Luis Noronha - 6 Crest Ln, Swarthmore, PA 19081

"Damon is excellent. His knowledge of the market is great. His negoaiations skills very good. He is very reactive and always available. As a european citizen I had some process challenges with the mortgage and retrospectevly I would have loved to leam eartier about them. But they will make his service and knowlege and experience even better for the non US citizens who will follow me, and he is now I am sure the best if you are not american and have assets abroad. Anyway his calm and his smile make the whole process a pleasure. Thanks Damon! Too bad you do not sell products I could buy everyday!"

Bonjour Mainline - 909 Morris Ave, Bryn Mawr, PA 19010

"Damon helped generate a substainal increase in traffic through the door after enlisting him as my selling agent. Damon and his team was very accessible and responsive especially once we started getting offers. His website offered area specific statistics that helped us understand the local market conditions better. We would highly recommend Damon as a selling agent to anyone looking to sell." psalem01 - 143 East St, Philadelphia PA 19127

"We used Damon in our search for a home on the Mainline. He is knowledgeable and his many connections helped us find a home we love. He was also incredibly patient and once we decided, he helped the process along and we were soon moved in a ready to start our next chapter." zuser20150706121829349 - Wyngate Rd, Wynnewood, PA 19096

"Damon and his team know the Mainline very well, are incredibly responsiv,e and understand the financial, practical and emotional aspects of buying a home, It was a real pleasure to work with Damon and his team (Chrissy is wonderful) and they helped us zero in and buy a home quickly and with minimal stress. The whole process, from viewing through negotiation and settlement went without a hitch. We were searching from northern New Jersey, and Damon's skill and expertise meant that every minute of every trip down to the Mainline was fully used. We will definitely be using Damon again and can recommend him wholeheartedly and without reservation."

#### mainline20 - 537 Oak Rd, Narberth, PA 19072

"Damon is a low key, responsive, considerate and helpful real estate professional. My wife and I enjoyed working directly with Damon and the entire Damon Michels team. Chrissy, Dana, Nick and Meghan were all very helpful and always responded quickly to our questions and concerns. They helped us sell our house quickly and for more than we ever expected! They also helped us find our new home with both settlemts going very smoothly. We highly recommend anyone to work with the Damon Michels team!"

#### richongirski - West Manayunk, Lower Merion Township, PA

Damon was fantastic in helping us find the house that was perfect for our family! We spent over two years looking for a house that suited our needs and finall y found something with Damonrs help. Not only was he excellent in showing us homes, he also was very effective in guiding us through the negotiation and settlement. **graudrey - Bryn Mawr, PA** 

"Damon was wonderful to work with! We were new to the area and had no idea what we wanted (starter home vs. longer-term and fixer-upper vs. move-in-ready). Damon started by showing us the different areas and different priced homes so we could gage what would work best for om family. He and his team were always responsive and quick to show us new listings. We ended up buying a fixer-upper starter home! We can't wait to make it our own and have Damon help us sell and then buy again when we outgrow our starter. I would highly recommend Damon and we will definitely be using him in the future."

#### KATIE ASMUNDSON - 26 Chatham Rd, Ardmore, PA 19003

"Both Damon Michels & Stephen Goldstein made my decision to move much easier. They were on top of every+thing and answered any questions that I might have had in a timelly and accurate way. They both understood the sensitivi+ty of me selling my current apartment and handled me with kid gloves." BHOREN - Rittenhouse, Philadelphia, PA



Damon is a skilled professional. He is very familiar with real estate values and all steps involved in buying and selling properties. Damon sold our house quickly and at a very fair price. You will not find a better agent.

#### pickeresq - Bala Cynwyd, PA

Damon was great to work with. He helped us sell our house in record time and helped spent a lot of time with us to find the right new home. He made a stressful time easy and enjoyable. crljunk4 - Bala Cynwyd, PA

Damon (and his team) were professional, knowledgable and very responsive. They treated me like I was their only client, quick to respond to every email, call or request. No question was too inane. Any discussion regarding price reductions or comments after Open Houses were handled with care and respect. I chose Damon and his team based on their years of experience, broad client base and overall comfort level ... and I couldn't have been happier with my experience.

#### lightning74 - Penn Valley, PA

The two homes we had the best experience selling was where the realtor could show helshe had a strong network of realtors he was in constant contact with-who would guide interested buyers to our home. Damon Michels has a vibrant network that is responsive to his real estate postings. He is in constant contact with them and they like working with him because he has attractive listings and he is responsive to their needs. Very good networking. Other realtors we have used in the past claimed to have a network, but they never showed results. Solo realtors seem to only sell homes by chance--not because they have a support system in place to help them sell. Therefore, our experience is a realtor must have a network in place to sell your home. Damon Michels is one of the best in the area!

#### coaches - Haverford, PA

When it was time to sell my Mom's coop at Wm Penn House, the choice was obvious: Damon Michels. The sale took longer than expected, including an episode where a potential buyer agreed to a purchase price and I signed the documents. Then the buyer withdrew from the sale, only to come back weeks later with a lower price, which I declined. This turned out for the best once a serious buyer was found. From that point, the sale was swift and smooth and, with the help of Damon and his team, Mom got a good price for the apartment.

#### wildhatch - Logan Square, Philadelphia, PA

What an amazing experience! Damon and his amazing team quickly sold my house and patiently helped me find the home of my dreams. Finding my dream home in today's market was not as quick as the sale, but their patience, persistence, knowledge and understanding of the market and Me as the client was so comforting. I felt like I was dealing with old friends who knew my needs and wants, but also could see what was going to fit with my life style. When we walked into this beautiful home, we all knew it was the one! Thanks you all for your amazing team work Chrissy and Damon you are the greatest!!!

#### tJser2670447 - Lafayette Hill, PA

I highly recommend Damon Michels and his team. Damon and his team were terrific to work with. They guided us through the entire process from picking a listing to price, to guiding us step by step through the entire closing. Damon and his team are professionals and were extremely successful in listing and selling our house in our time frame.

nogal1marshall - Penn Valley, PA

Selling a home can be very stressful, but not if you have Damon Michels to help you do it. They were professional, knowledgeable and very sensitive to my needs. Plus, they did all the work for me. The whole process moved quickly and smoothly. What a relief!

#### nadia293 - Logan Square, Philadelphia, PA 19103

Highly professional and detail orientated . Damon was intimately familiar with the property. His team was well organized and showed the property in a logical manner. Ivrusss - Rittenhouse Square, Philadelphia, PA

Excellent ... Excellent. .. Excellent! Did I mention excellent?! Working with Damon was a pleasure. Very responsive to my questions & concerns. I always felt like I was his only client. Will definitely use him again for my real estate needs. dompellecchia1975 - Old City, Philadelphia, PA

Damon was a pleasure to work with. Very laid back and doesn't rush you or ever seem impatient. He was extremely responsive to any calls or emails at almost any time day or night. He was more than willing to work through any issue no matter how long it took and was often a calming influence when things got heated. Damon was very knowl-knowl-edgeable about every house we visited but didn't force his opinions and let us make up our minds while still providing guidance and offering solutions to potential problems. Damon seemed to have a vast rolodex of people you could contact should you want to do various projects at a new home and was very helpful in estimating costs. I would highly recommend working with Damon!

#### alise kuhl - Bryn Mawr, PA

Damon is a true professional in every sense of the word! He knows the market, finds you the home within your budget and taste, is easy to deal with, returns calls and texts immediately, and has a staff that is polite, driven, knowledgeable, timely and pleasant. Damon worked with our builders, mortgage company, insurance company, and township to get to our settlement date which shows his willingness to go the extra mile to help his clients. I don't know how he stays so calm as his phone is always ringing but he still makes you feel like the #1 customer. Settlement was like a party-no stress and celebratory because of his team's organization and preparation. We highly recommend Damon Michels as your realtor!

#### tobyteach - W Manayunk, Lower Merion Township, PA

Worth every penny. Our family chose Damon as our listing agent based on strong recommendations from others in the William Penn House, and during a complicated and accelerated process including multiple bids and doing both listing and closing paperwork from out-of-town, we worked with half a dozen of the real estate professionals on his team. All of them were exemplary: efficient, pleasant, and with the expertise and relationships in the building to make everything smooth and easy. Even the brochure photos were faster and finer than we expected, and listings went up online and on paper ASAP; a cheaper realtor might skimp on the quality and number of photos, lack the manpower to get so much coverage so fast, or lack the back office support to keep the process flowing. DM knows what he's doing. Our Depression-era mother wanted to find a cut-rate broker or try to sell it herself. FUGGEDABOUTIT. She now thinks hiring an experienced full-service company was the smartest thing "she" ever did. The rest of us agree.

slperryl - Rittenhouse Square, Philadelphia, PA



Damon Michels is very knowledgeable, helpful and gets on the job right away. He was wonderful to me. He knew just what I was looking for. I found the perfect condo. I would recommend Damon Michels to all my friends. My son told me about him he said if I buy another house I will get Damon. annescheuren - Rittenhouse Square, Philadelphia, PA

We used this firm to buy and sell our unit. We were very happy with the experience and the responsiveness of the team. Each transaction was smooth and efficient. We were happy buyers and sellers!!!!! If we had not moved out of state they would have been our realtor again. A special shout out to Steve and Chrissy. Great job.

#### margaretdenton311 - Rittenhouse Sq, Philadelphia, PA

Damon was very knowledgeable and transparent about the whole process. Damon or someone on his team was always there to satisfy my request This inctudes everything from email questions, to texts, to showing properties, to closing on our new home. Thanks to Damon and team we were never caught off guard. They enabled our 6 month search and 2+ month of waiting to close to be relatively non-stressfulldistracting. dellicom - Broomall, PA

I cannot thank you enought for such a gorgeous gift. The Tiffanys ice bucket is just gorgeous. You will see its place in April. I cannot wait to have you over! Still does not seem real! Most of all, thank you for sticking with me and all the support. Your friendship means so much. **Sylvina** 

Damon is a great example what a Realtor should be like. Very professional, honest, not pushy and really wants you to find a perfect house. Damon was first referred to me by a friend at Comcast 8 years ago and it was the best buying experience. Very friendly and understands you as the buyer. Full service agent. Some go to college and pick this field like Damon, and others do it for fun, I just had a great experience selling my house, as professional as I expected. It took a week or two to get the contract I wanted and done. He sold my inlaws apartment in less than a week.

#### josh clineB - Bala Cynwyd, PA

Best experience we had in selling our home. Wouldn't recommend anyone else. He was great to work with and we sold within 1 a month. Every from start to finish went very smoothly. joyce kahaly - Phila, PA

Extremely knowledgable about our property and the neighborhood. He gave us excellent advice about preparing our house for viewing. He was also immediately responsive to all of our concerns. Finally, during a stressful negotiating period, Damon was very a reassuring and calming, and gave excellent advice. We sold our house in 8 days at a good price.

#### bamason4

We were so happy working with Damon. He was very patient with us as he took us through one showing after another. He's very professional, responsive, insightful and knows all the neighborhoods well. He understood what we were looking for and helped us find the perfect house for our family. His team were also very helpful in navigating this entire process. We are very pleased with the service we got and would highly recommend him.

#### nadine alnaamani - Penn Wynne, Wynnewood, PA

Damon delivered on EVERYTHING....He got our house sold in 3 days for over the asking price and was very calm and professional through the entire process. HIGHLY RECOMMENDED

Neal Pomerantz - Wynnewood, PA

I am not one to routinely write testimonials, but wanted to share my experiences with Damon and his exceptional team of individuals. I met Damon upon my first move to Philadelphia about 10 years ago. He extensive knowledge of the neighborhoods and schools was an incremental help with locating a part of the city I would be comfortable in. He assisted my consideration of various properties and in the negotiation process. Six years later, I called on Damon to then sell the property, which was a difficult sale in a depressed market. He was able to sell the property within 3 months. When my work again brought me back to Philly, I used Damon and his team to assist with that move and locate another perfect property. I recommend Damon and his team fully--they provide excellent service, personal assistance with every aspect of the sale or purchase, and work effortlessly on your behalf.

#### lisagetzfrid - Rittenhouse Square, Philadelphia, PA

Damon provided excellent service through every step of the process when selling our home. He had great recommendations for getting work done we needed on the house and things were always completed in a timely manner. As we were living out of state at the time, it was a huge relief having Damon to check on the house. He was always very responsive and took care of what needed to be done. He is also very approachable with questions or concerns. We highly recommend him!

#### zoe weinstein - Bala Cynwyd, PA

Damon and his team provided us excellent service and they sold our house very quickly. Damon met with us in June 2015 when we first considered selling our home. He helped us determine what improvements would be helpful to do prior to putting our home on the market enabling us to get the most for our home. We had an offer the first weekend that our house was on the market. Damon was an excellent communicator and paid attention to details. Damon is very knowledgeable about the Main Line and I would refer him to anyone interested in buying or selling their home.

#### Sasha Schrode - Penn Valley, PA

As a first time home buyer, Damon walked me through the process and was very patience and did not rush me at all. He is a very experienced negotiator and he was able to extract more than I expected from the seller. Damon has a team that was always responsive to my needs and worked with me throughout the process. I would definitely recommend Damon to friends and family.

#### roaddogg2000 - Upper Roxborough, Philadelphia, PA

Damon loved our home and was confident it would sell. Although it took a while, Damon and his staff was always available to help with questions/concerns. He was a joy to deal with.

#### user2656911 - Overbrook, Philadelphia, PA

Damon and his team provided us excellent service and they sold our house very quickly. Damon met with us in June 2015 when we first considered selling our home. He helped us determine what improvements would be helpful to do prior to putting our home on the market enabling us to get the most for our home. We had an offer the first weekend that our house was on the market. Damon was an excellent communicator and paid attention to details. Damon is very knowledgeable about the Main Line and I would refer him to anyone interested in buying or selling their home.

Sasha Schrode - Penn Valley, PA



I cannot say enough about Damon Michels and his team. This was my first sale, so I was new to the whole process. Any question I had, either Damon or Michelle responded immediately, and were already 2 steps ahead of me. There was a bit of negotiation, and Damon was level headed, rational, conservative, and always had my best interest in mind. He made sure I was on board every step of the way. He and his team handled everything. start to finish, it was a painless process! I will be looking to buy a house in the next 12 months and Damon earned my business!

#### user05379163 - Hawthorne, Philadelphia, PA

Damon is the BEST!! Not only did he sell our house but also was able to obtain our dream condo. He is a master at marketing, PR and salesmanship. He is efficient, very smart, patient and understanding of the client. In addition, he has a wonderful team behind him. Phone calls are answered in a timely manner and the client is never forgotten. I have recommended Damon to many of my friends and no one has been disappointed.

#### betsyklausman - Manayunk, Lower Merion Township, PA

Damon has an incredible depth of knowledge regarding Philadelphia real estate. He offered valuable and honest advice during every step of my home buying process, from buying to renovations to an eventually profitable sale. His office is quite responsive. He gets Damon loved and home and was confident it would sell. Although it took a while, Damon and his staff was always available to help with questions/concerns. He was a joy to deal with.

#### user2656911 - Overbrook, Philadelphia, PA

"By far the best landlord I've ever had. Incredibly responsive, quick to fix any issues in the house in a timely manner and was always respectful to my roommates and me."

#### Eric Longden - W Conshohocken, PA

Damon is the BEST!! Not only did he sell our house but also was able to obtain our dream condo. He is a master at marketing, PR and salesmanship. He is efficient, very smart, patient and understanding of the client. In addition, he has a wonderful team behind him. Phone calls are answered in a timely manner and the client is never forgotten. I have recommended Damon to many of my friends and no one has been disappointed.

#### betsyklausman - Manayunk, Lower Merion Township, PA

I cannot say enough about Damon Michels and his team. This was my first sale, so I was new to the whole process. Any question I had, either Damon or Michelle responded immediately, and were already 2 steps ahead of me. There was a bit of negotiation, and Damon was level headed, rational, conservative, and always had my best interest in mind. He made sure I was on board every step of the way. He and his team handled everything. start to finish, it was a painless process! I will be looking to buy a house in the next 12 months and Damon earned my business!

#### user05379163 - Hawthorne, Philadelphia, PA

Damon delivered on EVERYTHING .... He got our house sold in 3 days for over the asking price and was very calm and professional through the entire process. HIGHLY RECOMMENDED

#### Neal Pomerantz - Wynnewood, PA

Damon did a wonderful job in helping us sell my mother's coop at the William Penn House. He was helpful from beginning to end including getting an excellent price. I recommend him and his firm enthusiastically!! Steve Alloy salloy - Rittenhouse Square, Philadelphia, PA

Damon has an incredible depth of knowledge regarding Philadelphia real estate. He offered valuable and honest advice during every step of my home buying process, from buying to renovations to an eventually profitable sale. His office is quite responsive. He gets back to you within the day and usually within a few hours.

#### aashiq - Rittenhouse Square, Philadelphia, PA

Working with Damon Michels was the best experience. He truly knows his market and is the best at what he does. He has a strong support group backing him that is extremely efficient and organized, making the sale of a home much easier on both the sellers and buyers. Damon has a quick sense of humor and self confidence making some of the more difficult situations bearable. I recommend him to everyone buying or selling a home.

#### kathleenwetzelO - Bala Cynwyd, PA

We have purchased many properties thru-out the years, having used Damon for the last 2 transactions. Without a doubt he is 2nd to none in the local realty industry, with his exceptional knowledge, professionalism, with honesty & attention to the details before & after the sale ... We all have a "Friend in the Business" that said, using Damon is still your best choice.

#### FSHIELDS47 - Rittenhouse Square, Philadelphia, PA

Damon worked with me for 5 years to find the best home to match my family. He showed outstanding professionalism, patience, good humor and enthusiasm throughout the lengthy process. While there were many surprises in the buying and selling process along the way, Damon remained consistently calm and supportive and provided knowledgeable perspective when often things were confusing and chaotic. Furthermore, he and his team at the Narberth office were available day and night to address any questions that we had. Damon is a super class act and a kind and generous man.

#### zuser20140915165626276 - Bala Cynwyd, PA

Damon and his team are great. They were so helpful throughout the process. We started to work with him after an unpleasant experience with one of so called new generation of realtors. We learned that experience matters! user04308002 - Graduate Hospital, Philadelphia, PA

My husband and I just bought and sold our homes in the past 6 months. Both were excellent. Selling was stressful, but not for Damon. He was always honest and realistic with us and we walked away with a great deal! We purchased a new construction home with him, which was also a stressful time, buying what you cant exactly see but Damon made us feel so confident and comfortable. If you are buying or selling USE DAMON MICHELS!

#### lindsaycooper9 - Bala Cynwyd, PA

I was a corporate relocation. Damon helped me buy my home and sell it five years later when I transferred again. Throughout that time Damon stayed in touch and helped with any number of things including referral of excellent contractors. Damon truly tries to establish a relationship and follows through on his commitments. I cannot recommend him highly enough!

#### Daniel Garen - W Manayunk, Lower Merion Township, PA

"Damon was exceptional throughout the entire sales process. His professionalism and knowledge of the market exceeded my expectations. He listened to our needs and within 2 weeks we settled on a condo for my mother. I fully endorse Damon Michels if you are looking to purchase a home or list a home for sale." **Starla Smith - Wynnewood, PA** 



I have already recommended Damon. Nothing but praise for him in all areas. He is there when you need him, knowledgeable, and cheerful. He was respectful of our budget and showed excellent negotiating ability.

#### kweissO - Bala Cynwyd, PA

Dear Damon and Chrissy,

I cannot thank you enough for such a gorgeous gift. The Tiffanys ice bucket is just gorgeous. You will see its place in April. I cannot wait to have you all over! Still does not seem real! Most of all thank you for sticking with me and all the support. Your friendship means so much. -Sylvina **Sylvina - Malvern, PA** 

Damon was quick, professional, and knowledgeable. He works closely with an experienced and highly effective team dedicated solely to his transactions. I wish I were selling or buying another property, so I could work with him again. richard major - Saint Davids, PA

Although a stressful process for us Damon and his team, especially Michele, were there from beginning to end. The Showing Time app was great for feedback on the property and kept us informed of when the house would be scheduled for a showing. I would highly recommend Damon Michels when considering buying or selling our next property. user7701127 - Fishtown, Philadelphia, PA

Worked with Damon for approximately 5 years looking for various homes. Damon definitely knows markets and knows what it takes to both sell a home and buy one. He truly cares about his clients so much so that you can't help feel special. He also has a great team supporting various parts of the process. I would recommend Damon from markets in Phoenixville to Center City.

#### SylvinaFrutos - Malvern, PA

Choosing Damon Michels to sell our home was a smart thing to do. It sold in two months. He is hard-working, helpful, and has excellent negotiation skills. He even went to settlement in our stead. He and his staff respond to any questions or concerns we encountered immediately. I would use Damon again for any and all real estate needs - and so should you! tbreilly - Bryn Mawr, PA

Damon and his team of super stars spent 4 years helping us find our perfect home. We are very picky buyers with a budget that was sometimes unrealistic for what we wanted. Damon never gave up on us ... stuck with us all along the way and did not quit until we found what we were looking for. Without his support and assistance, we would have never found our diamond in the rough. We can't say enough wonderful things about Damon and his amazing staff. It was like they were taking care of a family member and we always felt supported and listened to. Don't hesitate to work with him...you will be glad you did!!!

#### user6835272 - Malvern, PA

I have used Damon Michels for close to 10 years. I've bought, sold, rented and viewed many properties over this time. He's very knowledgeable of the Center City Philadelphia market and has always gotten me the best deals. In addition to his knowledge, he's a people person and gets along with everyone. This is a major plus when working with people with so many different personalities. I'm in the process now of buying a place and working with Damon once again. If you need a friendly, trustworthy realtor, Damon's the one! mflevin - Graduate Hospital, Philadelphia, PA

From start to finish, Damon did a fantastic job. He is a bonafide professional. He knows the market extremely well, offered great advice on pricing our home and did everything necessary to help us make the process as smooth as possible. Also a shout out to his internal team at his office who were extremely responsive, communicative, friendly and knowledgeable. I will work with Damon again and highly recommend him. **Genemarks - Merion Station, PA** 

When we initially started looking for a home, he drove us around in his car, showing us the different areas we may be interested in. This might not be for everyone but it really helped us become acquainted to the area and helped us narrow what we were looking for. Damon is very responsive, we would get replies to questions well into the evening if requested. ah7726 - Miguon, Lower Merion Township, PA

Working with Joan Federico was an absolutely pleasure. Joan assisted us with finding and buying a property very recently. Her knowledge of the area and the realty process was fantastic. All communications were prompt and comprehensive. The service level we received was over and above that which we have experenced during previous house purchases. I would recommend Joan to anyone thinking of buying a property in a similar area and cannot endorse her enough. user94398071 - Glen Mills, PA

At first we listed our home with another realtor Century 21 and it was on the market for months with zero activity. We fired the realtor, hired Damon and the house was sold almost immediately. I recommend Damon to everyone I meet that is looking to purchase, buy, or invest. Damon is amazing. He listens to you. He understands your needs. The guy gets it and will help make your experience a good one. Thanks Damon! I look forward to working with you again soon.

Damon is an excellent realtor with an impressive knowledge of the market. Not only was he very helpful in negotiating a fair price and selling my house but was then able to find me the PERFECT condo in the city to buy. I would highly recom-

mend him! howardo2000 - Logan Square, Philadelphia, PA

bcooper142 - Manayunk, Philadelphia, PA

Damon and his team helped me sell my home and helped me buy my new home. He was well-informed and responsive and most importantly helped my wife and I keep a level-head during some very stressful times. His knowledge of the process and understanding of the intricacies of the deal were greatly appreciated and allowed us to exceed our expectations for the sale of our home and managed to negotiate a more-than-fair price for the home we purchased I would highly recommend Damon and his team.

#### fccoyne - Broomall, PA

Damon was great since the moment we met him. He was consistently professional, reliable, easy to reach and understanding. He is also very well respected: we found out at closing that there was another bidder (who would've gone higher) and the seller chose to keep our verbal agreement with Damon. He kept us calm during the entire process and has recommended several high quality and responsive contractors. We will be telling all our friends and anyone else we meet who wants to buy in Center City or the mainline about Damon.

shaun banta - Penn Wynne, Ardmore, PA



My second home buying experience was alone, and one for which I was quite nervous and slightly apprehensive. But Damon Michels put my fears at ease making it fun and rewarding. I highly recommend Damon Michels I truly believe he is the best in the industry. Thank you so very much Damon!! Iyones16 - Bala Cynwyd, PA

The Damon Michels Team were vital to the selling of our home in Merion Station, PA. Damon and his team were extremely knowledgeable about the area and they recognized what was needed to sell the property. They were responsive and attentive to our questions and concerns. I highly recommend Damon for selling your home. user71687922 - Merion Station, PA

Damon was extremely helpful to my wife and me. In my opinion, one of the most important qualities in a Realtor is someone who is very well-connected with the other agents and can figure out quickly what the "real" story is with a sale or purchase. All around a great experience. We were extremely happy.

#### skiing78 - Fitler Square, Philadelphia, PA

After 2 years of looking for my perfect house, Damon found it for me. Not only did he sell my home, he found me the perfect rental property while I was searching for the perfect house for myself and my children. He was patient, available and responsive 24/7. user919707 - Penn Valley, PA

Damon makes the whole buying and selling process easy and seamless! He is a true professional that takes a personal interest in his clients. He knows the city like the back of his hand and will provide sound, solid information. m1hoff

My experience with Damon during my negotiations and to this day is very positive. He is pleasant, attentive and knowledgeable in respect to the building and the neighborhood where I purchased. Damon was always very responsive and non judgmental to questions I proposed. I highly recommend Damon Michels. rdsrehab

Damon Michels has been the corporate realtor for the William Penn House for the past six years. During this period he has surpassed the expectations of the Board of Directors. He has listed and sold well over 200 units at the William Penn House. Damon is a passionate supporter of the William Penn House and has become an expert on the cooperative way of life. Damon and his team have been an important contributor to the overwhelming success of the William Penn House in the past several years. We are all looking forward to our continued successful partnership. cdanks

I found Damon Michels to be a pleasure to work with, He is a real pro who knows his market and his clients. He could not have been more helpful to us in selling our house on the Main Line. He is supported by a staff, particularly Michelle, which is outstanding. They made the process of selling our house on the Main Line (almost) painless. Damon is a very knowledgeable agent. He directed us with confidence and his expertise. His staff was totally invested in us, our house and the entire process and worked very hard to see that we were satisfied with the outcome. We look forward to working with Damon again on buying our next residence in Philadelphia.

#### doric2001 - Merion Station, PA

Damon, was great. Always available and work for out best interest. He does a great job and would hightly recomment him and his team. He also sold our house. Mhalter51

"I enjoyed working with Damon and his team. They made each process simple. They responded to all my questions and needs. I was out of town much of the time my house was on the market, and I could count on his team (especially Nick) to handle everything for me. I highly recommend Damon Michels to handle the sale of your house ."

#### tixjar - Wynnewood, PA

Mr. Michels was very helpful to us in looking for a new home. Although his responsiveness was not always "immediate"--that would be a tall order--he or his office was better than good. He was patient about showing us all the properties we wanted to see. After the sale he continued to help us. This was beyond what would have been expected of him.

#### jacknjoy80 - Rittenhouse Square, Philadelphia, PA

Damon Michels is truly an expert realtor on the Main Line. My husband and I were new to the area and Damon not only showed us houses, but answered all of our questions about daily living on the Main Line. He would personally drive us around and quickly became a friend. Damon is personable and extremely easy to talk to. His team of professionals were always reliable as well. We have recommended him to friends and will continue to do so!

#### svora414 - Villanova, PA

Damon was very attentive to details and made selling our house a very pleasant experience. He relieved us of a lot of the hassles that go with the process. Damon was very knowledgeable and extremely professional. I would highly recommend him to anyone thinking about selling or buying a home.

#### maryanneb

I have purchased and sold six houses. My best experience by far was with Damon Michels. His performance was outstanding every aspect. When the housing market was in recession, he found me a long term responsible renter, when prospective buyers reneged on the sale on the date of settlement. Damon Michels was so helpful in many ways during this challenging time for us. He promptly found us a new buyer, who actually paid more than the original potential purchasers I heartily and unequivocally recommend Damon Michels for any and all real estate transactions.

#### barrysavitz - Penn Valley, PA

He is an absolute dynamo! He has service down to an art. He is knowledgeable, personable, motivated, energetic. He does not make promises he can't keep. He delegates appropriately. I think he and his team are just fantastic. He also is good at managing the difficulties of a divorcing couple and the resulting issues as they affect the sale of the marital home.

#### user8542605 - Bryn Mawr, P

Damon, first let me thank you for the time, knowledge and all the work you put in over the last two days. We found it very helpful and rewarding. You were very fun to be around so you made it a nice experience. Thank you again.

#### Dave & Lori B

Damon was very easy to work with. Very knowledgeable about area and prices. He and his team did their due diligence and found a great tenant for my property!

#### Janice levin - Narberth, PA

Damon is a responsive, intelligent agent. He makes a sale happen. His advice is in the money. He and his team return phone calls and are very helpful. He knows the market, how to work with the buyers agent and how to price your house.

Htgesq - Bala Cynwyd, PA



Damon Michels represented us for a purchase that we made while living overseas. He took time to clearly understand our needs found us an excellent home. I would recommend him without reservation and I intend to use him for our next real estate transaction in the area.

#### bill mccullough2 - Bala Cynwyd, PA

Damon was a tremendous help during the sale of our home. He had several great ideas on how to stage our home to best attract buyers and we ended up selling our home after only 1 day on the market, at a price above what we thought was possible. We strongly recommend Damon to anyone looking to buy or sell a home. **Noah and Debbi** 

We've worked with him quite a few times over the past decade and recently this spring he both sold our house in Villanova and was also our realtor for the purchase of our new home in Malvern. I really cannot speak highly enough of Damon AND his team - not only is he & team super pleasant to work with, importantly, also they do get great RESULTS. For example, we effectively sold our previous home in 3 days! Damon negotiated well with various other realtors when it came to buying our new home he is extremely well connected here on the Main Line and in Philly. **E.W.S.** 

Damon is a wonderful realtor. He was extremely involved in all aspects on selling my property. I have used him previously in buying my current home. He was always availableorga+nized and negotiated a great deal for me. I am an attorney who negotiates deals daily and I can say Damon always acts professionally and is aggressive in negotiations. I will use Damon for every property I own currently and in the future. **Steven** 

Damon. Nothing but praise for him in all areas. He is there when you need him, knowlegeable, and cheerful. He was respectful of our budget and showed excellent negotiating ability. **Anonymous** 

I saw Damon buy and sell a friend's house and I was impressed. So when I was putting my house up I interviewed a few agents including Damon. He was head and shoulders above everyone else. During the process he had a strong opinion but did not bulldoze you over. His guidance at every step was excellent. A consummate professional and his team was great to work with through every step.

#### terryhouston - Passyunk Square, Philadelphia, PA

Damon and his team were on top of everything from start to finish. They looked with me for over 1 year and never hurried me along in the process. They were not afraid to guide me toward neighborhoods which see the best returns. Because he had a team; if one realtor was busy, he had another to fill in. **Mike Krohn - Philadelphia, PA** 

Damon helped me buy and sell my property in Center City across a 5 year period. I found him to be extremely knowledgeable about the area and provides extremely personalized service to his customers. **RogerLevy** 

Damon excels in all aspects of residential real estate. I have seen his work in buying, selling and renting and they have all been excellent experiences. He is extremely professional with full-time support and is a pleasure to work with.

#### user4447263 - Villanova, Lower Merion Township, PA

My realtor was Joan Federico who works with Damon and the experience with Joan and Damon was fabulous. We started looking at rental property and gradually changed the focus to purchasing a property. As a first time buyer, I was extremely nervous with lots of questions.

#### user601697 - Fairmount, Philadelphia, PA

From start to finish, Damon did a fantastic job. He is a bonafide professional. He knows the market extremely well, offered great advise on pricing our home and did everything necessary to help us make the process as smooth as possible Also a shout out to his internal team at his office who were extremely responsive, communicative, friendly and knowlegeable. I will work with Damon again and highly recommend him.

#### Genemarks

We were relocating from the west coast and wanted to move to the Mainline Philly area which we knew nothing about. From the start, Damon helped us to feel comfortable with a very different housing market and buying process. He went out of his way to educate us about the area, neighborhoods and pricing. Our search criteria went through many revisions and Damon was patient through it all. Damon helped us get our home in the exact location (walking distance to school and train) with just about every criteria on our long list, His candor and accessibility distinguish him form the average agent. If you're looking for the BEST realtor in the Philly or Mainline area, Damon should be your first call. Big plus, you get him and his top notch team. **Anonymous.** 

"During the past 13 years, Damon Michels helped us in purchasing a house in Wynnewood, PA and a condo in Center City Philadelphia. In 2018, he helped us with selling the house that we owned for 12 years. Damon patiently worked with us and skillfully advised us during each of those processes. We highly recommend Damon Michels without any reservation!" kicker1979 - Philadelphia, PA 19103

Damon, Ritchie and I would like to thank you for all your assistance in buying our new home. You have been professional patient and even helped us save money for renovations. Also, thank you for the beautiful bowl. We will think of you every time we use it. Irene & Ritchie

After 2 years of looking for my perfect house, Damon found it for me. Not only did he sell my home, he found me the perfect rental property while I was searching for the perfect house for myself and my children. He was patient, available and responsive 24/7. Settlement was quick, easy and painless. After purchasing our new home, Damon recommended reputable contractors, excavators, pool service companies and everything else I needed to make my home perfect. As a single parent, I couldn't have asked for more - Damon made everything seamless and stress free. Thank you Damon!

Anonymous

"We had a terrific experience working with Damon. He knows the market. We were out of town buyers, he kept us informed about what was on the market and how much apartments were actually selling for. He was also very generous with his time, he showed us a lot of apartments before we decided on one. When we did make an offer Damon immediately wrote it up and presented it to the seller - he didn't waste time. He negotiated for us and got us the best deal. I would definitely use Damon again. And, I wouldn't hesitate to recommend him to a friend." Terry Harvey

#### zuser20140618071941378 - Philadelphia, PA

"Damon's knowledge and professionalism was outstanding. Our house was sold 2 days before being listed! How is that for speed?! Without reservations we strongly recommend Damon Michels." **lekarz - Merion Station, PA** 



"Damon was excellent during every step of the process. He took his time and consulted us through the process. He created buzz right off the bat and had our home under contract within 8 days of listing. He was prompt, professional and great to work with. I highly recommend Damon." user5442360 - Penn Valley, PA

"We had a phenomenal experience with Damon and his team. They guided us through the entire process as first time home buyers relocating to a new city working under a tight timeline. Damon was incredibly helpful in negotiations and helped us get a significant reduction in the sale price and a seller assist at closing. He was a consummate professional and always available at odd hours to field our questions. We would also take the opportunity to praise his team, particularly Chrissy, who helped us navigate the minutia of the process. We would absolutely recommend their services." johnuyoung - Wynnewood, PA

"Over many years I have had the pleasure of working with several top notch real estate brokers, having said this no one, and dare I repeat, no one comes close to Damon! He is both a true professional and a really authentic and kind person. I am grateful he represented me in the purchase of my new Center City flat. Additionally, Damon is selling my home in Glenside. Hands down, Damon is your man for both selling and buying your property and know that in Damon you will make a new friend along the way!"

# Respectfully, Ken Horne DBA Potter Poppins Academy kennethvhorne - Laverock, PA 19038

"Damon is a consummate professional. He knows his business, works hard, surrounds himself with good people who he empowers to do what they do best, and knows just when to step in personally. Damon's advice and predictions proved to be spot on, through be graciously and patiently allowed us to "experiment" before learning that of course he was right - he knows his stuff! A true pleasure to work with in what can be a high-stress time of life."

#### zuser20150307151019981 - Gladwyne, PA

"Damon does an outstanding job of servicing his clients. He is available 24/7 and has a unique way of making you feel comfortable with all the decisions that need to be made. I trusted him throughout the entire process and he did not let me down. Damon without question is one of the top Real Estate Professionals in the Philadelphia area."

#### Matt Nahigian - Lafayette Hill, PA

After our home had been on the market for almost a year with another agent, we signed with Damon Michels and within 10 days of his listing our home we had a buyer for our listed price, Damon's vast network and advertising efforts brought in the more upscale clientele with the financial means and temperament to purchase appreciate our unique home. Taking care of the details of the sale was completely stress free, as Damon, his office manager and staff took care of everything and responded to our calls, and emails quickly and courteously. It has been a pleasure working with Damon and his staff and we would retain their services again without reservation. **margaretstraka** 

"This is the second time we bought a house through Damon and we sold ours too. Damon is personable, professional, knows the area very well and stays objective, calm and reassured us throughout. His team is easy to deal with, responsive and efficient."

user66477082 - Gladwyne, PA 19035

"Damon's knowledge of the local real estate market is unmatched. He gave appropriate advice without any pressure. I never thought such a big decision in my life could be so stress-free! I highly recommend him!"

#### jids368 - Wynnewood, PA 19096

"Damon was wonderful to work with - he was extremely patient with us as we looked at many homes both in the city and in the suburbs and was always available for showings and to answer questions. He seemed to really be interested in us finding the right home for us and helped make our first home buying experience a good one."

#### user20140324112307728 - Philadelphia, PA 19106

"From start to finish Damon Michels was a dream come true. He met with me; looked over the house; told me what had to be done to sell it quickly and gave me a great price to sell it for. Then his team moved in for the Broker opens, and the Open House; where I had over 31 people who attended. His photographer did a great job on my property pictures, and guess what? I had an offer in two weeks and we closed in a month; smooth and easy; no bumps and this is what you get with Damon Michels. I have known him eight years and he has always been charming, upbeat, positive and THIS IS THE AGENT WHO CAN AND WILL SELL YOUR HOME"

#### rentarav - Havertown, PA 19083

"We were an extremely picky buyer with always changing requirements not quite knowing what we wanted. I'd say we were a nutcase type of customer that a lot of agents wouldn't want to waste their time with. Damon showed us close to 100 houses within all price ranges, sizes, shapes and ages knowing that we do not know quite what we wanted. He worked with us about 3 years very patiently. And finally, helped us get the perfect house we thought did not exist. Damon had the same enthusiasm, energy and compassion every time he met with us whether it was the 10th showing or the 100th showing. We were lucky enough to find him, work with him and get to know him. He's become more than an agent to us. We highly recom+ mend him to everyone who's in the market without a question. We know he'll do his best for you too, and you'll be glad you worked with him! Here are some of the qualities that set him apart from the crowd: Friendly, personable, respectful, professional, reliable, patient, responsive, genuinely interested in getting you what you're looking for, knows the market, knows the neighborhoods, knows the agents, always available to show or to answer your questions, has a top notch, professional, responsive and courteous team, never pushy or in a rush to close a sale, works within your timelines, does not impose you anything one way or another to influence your decision making in any way." joe\_valentino - Wynnewood, PA

"As our 5 star rating across the board will show, that Damon Michels and his team were excellent. Damon Michels, was a pleasure to have as our representative for the sale of a Center City condo. He handled all details from keeping the property ready to show to the expert start to finish of the actual sale. You will be in good hands, we were."

#### renee0878 - Philadelphia, PA 19103

"He is very knowledgeable, friendly, responsible, and with good negotiation skills and gave us the good advice. His team is a good team, every one is warm and deal with it immediately when I ever needed their help."

#### peg0613 - Havertown, PA 19083

He is very knowledgeable, friendly, responsible, and with a good negotiation skills and gave us the good advice. His team is a good team, everyone is warm and deal with it immediately when I ever needed their help. From Peggy Lee



"Damon and his team are fabulous to work with. The consummate Professionals in every sense of the word. Responsive, organized, on-target promotion and detail oriented while keeping a low-key relaxed approach to buyers and sellers alike. They are focused on getting the job done whether buying or selling. I have done both with them. His statistics speak for themselves. Highly recommend!"

#### dhitsman - Laverock, PA 19038

"During the past 13 years, Damon Michels helped us in purchasing a house in Wynnewood, PA and a condo in Center City Philadelphia. In 2018, he helped us with selling the house that we owned for 12 years. Damon patiently worked with us and skillfully advised us during each of those processes. We highly recommend Damon Michels without any reservation!" kicker1979 - Philadelphia, PA 19103

"Damon Michels and his team are wonderful to work with! From introduction by phone consultation, to viewing your home to provide an accurate assessment, to hiring a professional photographer, to preparing an attractive listing, to setting up viewings and an open house, to negotiation, then through the settlement process, you know Damon and his team will be there to make what can be a stressful time, comforting. After many years of thinking we would have a very difficult time selling our property due to it being an a still depressed market vs. the surrounding area, Damon literally presented us with multiple offers in 2-3 days. If you are looking to sell your property, you can be assured you will receive a high level of professional service and (sell guick!) by contracting with Damon Michels. Thank you again to those on Damon's

#### team (Damon, Chrissy, Nick & Megan) that I personally worked with!" joe abruzzo - Drexel Hill, PA 19026

"We just sold my mom's house in Penn Wynne, which is the house I grew up in many years ago. My mom has lived there 50+ years. I live on the West Coast, so had to manage the process remotely. Damon and his team helped handle A-Z, including deciding upon and coordinating repairs, which made the who process easy for us. Totally professional, great communicator and fully knowledgeable about the market. I would highly recommend Damon and his team."

#### user1947799 - Wynnewood, PA 19096

"Damon Michels was available and answered my calls on the first try about 95% of the time and when not available, I got a call back within the hour-even after hours. He was realistic about pricing and knowledgeable about the area. With a professional and corteous manner, he walked us through the process from beginning to end and though I thought some of my questions might have sounded stupid, he answered them all until I "got it"."

#### cifasw - Bala Cynwyd, PA 19004

"From start to finish, Damon was hands-on and responsive. We looked at 20+ properties before deciding on a townhouse that was just right for us. Despite his obviously busy schedule, he patiently chauffeured us around and was frank and knowledgeable in his assessment of the various properties we saw. Whenever we called, he or a member of his team got back to us without delay. When it was time to negotiate on the property, he guided us calmly through the process. We are very satisfied with how the negotiation phase went. He and his office staff deserve kudos for the care and professionalism with which they handled our home buying experience."

#### humphreywa - Ardmore, PA 19003

"We were very pleased with the entire experience of selling our home with Damon's firm. He brought a deep understanding of the community and the current market to our home sale. We priced it right for the market and followed his guidance regarding preparation of our home for showing. Our home sold in one week. On the back end of the offer,

he successfully negotiated a very fair post-inspection agreement+ No matter what hurdle arose, eg; we needed last minute sidewalk repairs thanks to Lower Merion Township, Damon and his team took care of it for us. Damon and his team are all very nice to work, professional, knowledgeable, and were cognizant of the COVID prevention measures. We were not required to attend the closing in person. Our experience with Damon and his team was pleasant and uneventful - exactly what you want when selling your home!" tdilling2 - Merion Station, PA 19066

"I couldn't have chosen a better person to guide me through the process of selling my home in the Philadelphia suburbs and buying a condo in center city. One big advantage is that Damon has offices and therefore the experience, in both locations. Secondly, he kept me grounded when I occasionally wondered if I was making the right decisions. Third, when a situation occurred in the pre-settlement phase of my condo, something that Damon had never experienced before in all his years as a realtor, he kept his cool and told me that it would all work out in the end. It did." zygoinc - Villanova, PA 19085

"I worked with Damon over the past few years in renting and selling two properties. He is very easy to work with and is consistently professional. It is not easy to sell your family home, and his calm and easy-going demeanor helps to make the stressful time easier to handle. We ran into a last minute issue with our house sale due to the buyer. Damon was creative and knowl+ edgeable in how to deal with the problem and our house sale went through because of his work. Damon is honest, accessible, and works hard for his clients. I recommend him highly!"

#### Tracy Silverman - Gladwyne, PA 19035

"If you are looking for an agent whom you could trust, Damon and his team are the one. We were introduced to Damon after unsatisfactory experience with two other agents. Since then, we have been back to him for transaction on our two previous properties. I've nothing to say except that he and his team were superb in every interaction."

#### user04308002 - Philadelphia, PA 19146

"There are times in our lives when we need to make some big decisions like when you are going to buy or sell a home. I'm really proud of myself because I chose Damon Michels and his team to sell our home in Gladwyne. The entire selling process was calm, quick and professional. I want to thank Damon and his team, Chrissy, Nick, Kevin and Meghan for all of their support. Selling/buying a house can be stressful but Damon and his team made my selling experience as easy as it could possibly be. So...if you want to be proud of yourself (like me) I highly recommend choosing Damon Michels and his team." Marlene Lofaro - Gladwyne PA 19035

"Bottom line: Damon got it done! His expertise in evaluating numerous offers was invaluable to us and got us a great price for our home. His mannerism is frank and reassuring -- he does what he says he'll do. He was involved in every step along the way. Damon was worth every penny we paid in commission. I recommend Damon without hesitation."

#### rresnikoff0 - Penn Valley, PA 19072

"We would like to thank Damon and his team for doing an amazing job helping us sell our home. The entire team was so professional and easy to work with. They went above and beyond to make it an efficient and stress free experience. We would definitely use Damon again and recommend him to any friends or family looking to buy or sell a home."

tringgold824 - Erdenheim, PA 19038



"The Damon Michels Team is AMAZING! This is not just your every day RE agent! Not only will Damon go above and beyond in all aspects of the market, but he has a built in team to help you with Everything you need. Damon and his exceptional team streamlines a stressful process and makes it as easy as possible every step of the way. You are not obligated to use his people for everything but you will want to! The best purchase and transition I've ever encountered. I highly recommend The Damon Michels Team for all of your Real Estate and Moving needs from start to closing."

#### inlay plops 0g - Narberth, PA 19072

"He guided me through the whole process of buying an apartment including finding a local engineer to vet the place. He was very patient with me showing me more than several places till I hit upon the right one. He even drove me around and to the Amtrak station, (in a Porsche no less !!!) He clearly is the best broker/agent I have encountered. I am very grateful to him for his work."

#### dom grosso - Philadelphia, PA 19130

"Outstanding Realtor! Knowledgeable and professional with amazing skills. Damon understands the market, he is honest and realistic. He will find you what you want and knows what your property is worth. It was truly a privilege to work with Damon and his outstanding team!"

#### Randy Scheer - Merion Station, PA 19066

"Working with Damon Michels was a great all-around experience. His knowledge of the local area & market was extremely helpful. We viewed a dozen plus properties in this HOT market and Damon had viewing appointments ASAP. I recommend Damon Michels Team to everyone - a smooth running team, talented realtor and a great guy. Damon took a ton of stress out of the process!! It was painless and efficient throughout. Highly recommended."

#### Robert Tedesco - 19428

"Over the years, my wife and I have bought and sold in the neighborhood of 10 homes. What we've learned is that the single most important decision in this process is your choice of realtor. I can't emphasize this enough. Track record matters and will be the deciding factor in how well your real estate transaction reaches fruition. Having made every mistake in the book, I can tell you that the best decision we ever made was hiring the Damon Michels Team for our most recent sell. You look at the headlines and see that housing is slowing, prices are collapsing, mortgage rates are skyrocketing. All of this may be true, but there is still demand out there, and some realtors will use changing conditions as an excuse. Damon's team, and his winning brand, resulted in us receiving a full price offer after only three days on the market. We were stunned in the best way possible. The recipe for success is simple: Listen to Damon, listen to Damon, listen to Damon."

#### beink - Philadelphia, PA 19129

"Excellent. Current listing was sold in 8 days!!!! Always a step ahead of others. Always well informed, always professional. Process from start to finish is smooth, seamless & efficient. Always answers the phone which is a rare commodity today." Terri Wentzell - Philadelphia PA, 19125

"Damon and his staff are the best to work with. This is not our first dealing with Damon and team. I would not go anywhere else. They are very knowledgeable and we know we are in good hands because they will get the best deal. If you want a professional person and staff working for you, we couldn't recommend a better team."

#### 4s8yc6fm5v - Philadelphia PA, 19130

We selected Damon Michels to sell our home. His experience in our local market was apparent from the start. Damon came to our initial meeting prepared with a sound strategy built on supporting research. There was no time wasted and we never felt we were competing with Damon's other transactions. The listing was assembled and ready for open houses within a few days. Our home was under agreement within the day of hitting the market, above our asking price. Real estate transactions are laden with details and the experience of Damon's team helped us bridge the time between sale and closing. We benefited from an excellent team supporting us throughout the entire transaction. Damon is a highly successful realtor and an important voice in the local real estate business. This, however, did not prevent him from being available to us when we needed advice or an update on the transaction. We never felt unimportant or abandoned. Damon sells a lot of houses. We discovered why when he sold ours.

#### William G Goetz

## THANK YOU NOTES



Dear Damon and Team, Thank you so much for all of your hardwork and help in finding and landing us our dream home. We are so appreciative of how easy you made the entire process, from being available for showings at late notice to answering emails at all hours to get our deal done. It was truly a pleasure working with you all. Thanks you also for the gorgeous ice bucket and champagne! That was so sweet of you! Love, ~Chris Warner, Leah + Hudson

Damon, Chrissy, Buzz, Darlene, Nick + Team, Thanks you so much for all your help and assistance with our home search, we love the house and Chestnut Hill. It was a pleasure working with you all. All the best for 2018! Thank you again for everything.

#### Best, ~Anthony Morelli + Josh Nelson

Dear Damon, Now that the renovations are finally completed and I will be moving into my coop apartment in about a week, I feel the need to give you a special thank you. Despite the fact that the transaction was so small, under \$200,000, you provided me with the same patience and service you give to your \$700,000 listings. Complicating the matter was the unusual circumstance of the funding and you and your staff worked it through, step-by-step to conclusion. I appreciate and thank you and your staff for their extraordinary knowledge and service. Thank you. Thank you.

#### ~Rod Meyers | William Penn House | Philadelphia, PA

Damon 8/6/15

This is a very belated thank you card. We absolutely love the Tiffany bowl that you gave us at closing! . . . We cannot thank you enough for making the home buying process so easy and stress free!! It was really the best experience we could have hoped to have and with the best outcome! We finally got the right agent and the right house!

#### Thanks so much. ~Rachel & Andy

Damon & Team, I wanted to send a quick note to say thank you for all of your help in selling my property. The selling process was something I was not looking forward to at all but you and the team made it much easier then I could have ever imagined. From start to finish each member of the team kept me informed, treated me with respect, and showed great patience with all of the questions that I had. For that, I am extremely appreciative. If I know anyone looking to buy or sell a property in the area in the future, I will be sure to recommend you.

#### Thanks, ~Brandon Kahler

Hi All, Thanks again for making today a fun, memorable and life changing event - who eats Murray's and gets wine from their builders, champagne with Damon's face and a Tiffany's box with a beautiful gift at the settlement table? WE DO!!! What an awesome experience with a great group of professionals. Enjoy the pictures from today that I attached. Thanks again and see you very soon! ~Toby

Damon, Thank you again for your work with the Than's. We are so happy to have them at Atheryn. I look forward to working with you agin soon. **Cheers!** ~**Cassie** 

Hi Damon and Chrissy, Thank you so much for smoothly coordinating the sale fast and meticulous. Appreciate the fact that you were the realtors we worked with both for buying and for selling the condo. It was a pleasure doing the transaction with your team. Thanks again and warm regards, ~Dheeraj R. K. & Ashalatha K. N.

Hi Damon, We wrote a review on Zillow but we also want to tell you personally what a great experience we had dealing with you and your team. Thanks for always being available for us and all of your advice and counsel. We appreciate the way you and the entire DM team would work in support of our best interests. Thanks, we will certainly recommend you to anyone we know who is looking for a new home on the Main Line or downtown Philly. Your happy customers, ~Rich and Sue Ongirski

Damon, Chrissy, Thanks so much for your help in buying our home. The insights, the hand-holding, the quick response, the EVERYTHING! It was fun to work with you. ~Mike H.

Damon, Chrissy – Thank you once again for all your help and making everything go so smooth!! You guys are truly great! If there's anything I can do for you anytime, please let me know. Hope to see you guys in the neighborhood! Cheers, ~Ali

Damon/Chrissy, Thank you two again with making my purchase run so smoothly. Let me know if you're ever in the area so I can buy you a drink. Thanks again and have a great 4th ~**Dom** 

Damon's team guided us through a difficult purchase and were there for us each step of the way. They helped with everything from the loan, to finding oil tank testing and inspections. Highly recommend. ~John Appleby

Hi Damon, We received our copy of the HUD-1 settlement sheet today. As always you are the consumate professional, paying attention to every detail, before during and even after the sale...We have been involved with our share of realtors and can honestly say you were without a doubt the smoothest...Well done Damon! ~Noah

Damon, Thanks for everything you and your staff did to get us to settlement yesterday! Selling my aunt's apartment will allow her to stay in her assisted living facility for a much longer time and the timing for the sale was perfect! My husband and I were really happy to see how excited the buyer was to have this apartment as his own. My aunt would have liked him, too! We also appreciated your taking time out of a busy day to show us two apartments. Hopefully, our place will be next, and we can begin to think more seriously about a new apartment. ~Carol and Chet H.

Damon Michels is the finest real estate company in the country of which I have had the pleasure of being a client. Damon is an outstanding leader and has assembled a superb team, especially Michelle Davis, who handled everything concerning the rental and subsequent sale of our condo in Penn Valley with the highest degree of professionalism and attention to detail. This was especially important with my being 2,400 miles away during the entire process. I cannot adequately express my appreciation for the superb manner in which you handled the entire processs from the beginning to its positive conclusion. Thanks again for your hard work and perseverance, I am sending a small gift to you and your staff as a token of my appreciation. ~Barry Savitz



Damon, Forgive me for the lateness of this note. I really appreciate your generous gift certificate for Savona as a way of thanking me for referring Barbara. You well know, that it wasn't necessary or expected. We've known each other for quite a few years and I have always enjoyed seeing or talking with you. You are a good guy, handle yourself with grace and always treat people with respect. Plus, you're great at what you do and I have no reservation referring anyone to you: I know they are in good hands. Best regards! ~Michael S

Dear Damon, Thank you so much for everything. The ice bucket is perfect and we look forward to using it often! Drinks for all of us in the new house after renovations! Thanks again, **~Bunny** 

#### Good morning.

I just wanted to tell both of you that whether or not this rental comes through, you have gone far beyond what any other agent would do. To work on just our behalf while we are going through a temporary yet desperately threatening time with little benefit for you is the high point point in our three year struggle with 1212. Believe me, after three years of varied agents, there's not one who comes close to your well earned reputation. Putting clients first, should be expected, but never is. The Damon Michels Team is a class act. Thank you all, **~Colleen** 

Dear Damon, I would like to thank you immensely for putting me into contact with Frank Jackson. Frank went above and beyond my expectations helping my fiance and I find our house. . . . Kind regards, ~**Steve Udovic** 

A special shout out to Damon Michels and his super team. We recently bought a co op at the William Penn House in Philadelphia and then sold one at Wm Penn. Damon and his team are so professional and competent and a pleasure to work with. I would highly recommend them and only use Damon and his team again if we ever move back to Philadelphia.

#### ~Thanks for everything.

I wanted to thank you for all of your help during this process. You have been great at getting my questions answered and providing me with all the necessary information, which have made things very easy for me. I definitely appreciate it. **~Matt D** 

Dear Damon, Thank you so much for the Tiffany's Ice Bucket! It'll come in handy for all the champagne we plan to drink in our new home. And don't worry, we'll be sure to invite our new neighbors when we do! And again, thanks for sticking with us in the past year and a half- we really do

#### ~love our new home!

Damon & Joan, When we decided it was time to find a house with a little more outdoor space for our 4 year old son, we knew it was time to move out of the city. Needless to say we did not get excited about setting out on the task of selling our house and purchasing a new one. We were fortunate to have met Joan Federico and Damon Michels who were very patient with us as we made our way through this process. At every step of the way, they were there to give us the necessary information, be an advocate for our best interests, and to offer their opinions and expertise. It took us a while to find "the one", but when we look back on the turn of events of the last year were never in doubt that we were in good hands. ~Roy & Erin Ingraffia

Although I was otherwise occupied I was thinking of the closing...Many thanks for getting everything under control and managing it beautfully, and thanks to Michelle as well. **~Evie C.** 

Dear Damon, Barbara forwarded Jane Hanser's testimonial of your terrific service, and I want to add my appreciation to hers for the wonderful job you did selling her parents' home. When she describes your team as "tops" it doesn't get better than that! I know you receive a great deal of positive feedback from your many clients, but each one has a unique perspective and story. The one thing they all share is being fortunate to have you as their partner, just as we are. ~Congratulations on this and all your success, and best wishes for more to come!

Dear Damon, I wanted to take a moment to thank you for your amazing start to 2013. Your extraordinary start helped the office win third place in Office GCI from Prudential and you win the **~Top 3 Sales Professional in PA...** 

Damon, Chrissy and Company,

I want to thank you for your help in selling my late aunt's apartment in the William Penn House. You were all professional to deal with and answered any questions I had in a timely manner. When I listed the apartment, Damon told me to expect it to take 6-8 months to sell. I believe we had a contract in 7 months-not bad! If I had another property in your area, you would be the first agency I would talk with about listing it. Thank you again, ~Chuck Bonner

Thank you for your amazing work. You and everybody on the team are a huge reason why I am loyal to Damon. You guys are the best! Thank you, ~**Rahu!** 

Damon was very easy to work with. Very knowledgeable about area and prices. He and his team did their due diligence and found a great tenant for my property! ~Janice L.

We were put in touch with Damon Michels through our corporate relocation company. We were prepared for a difficult transition as we had previously purchased a home from out of state. We were completely unfamiliar with the area and, as with most out-of-state relocations, only had a brief period of time to find our perfect home. Pleasantly surprised with our experience would be an understatement. Damon always made time to show us several homes every time we came into town. He worked with us as we tried to decide whether or not to down size to a condominium and that was a huge undertaking. Most importantly, his knowledge of the area and information regarding the Philadelphia real estate market helped us make the perfect decision. We could not be happier with our home. Damon's work ethic, patience, and professionalism all combined for a great experience. ~We would highly recommend Damon Michels

I was a corporate relocation. Damon helped me buy my home and sell it five years later when I transferred again. Throughout that time Damon stayed in touch and helped with any number of things including referral of excellent contractors. Damon truly tries to establish a relationship and follows through on his commitments. I cannot recommend him highly enough! ~Daniel G.



Dear Damon, We appreciate everything you and your staff have done to complete the sale of our house. We knew after we worked with you a few years ago to sell our aunt's apartment that your group would do a professional job representing us. From your initial visit, the photographs of the interior, scheduling of appointments and the day to day support from your staff, we were very pleased. Thank you for getting us to "closing." Please share our thanks with Kelli, Michele & Chrissy. ~Carol and Chet Heller, Jr.

Dear Damon, Thank you for helping us find the perfect house for us. Your patience, easy going attitude and humor made the process as stress free as possible. We wish we knew more people who needed a realtor so we could recommend you! Thank you for everything! ~Daniel G.

Damon was a paragon of patience, especially considering we were all over the map with the type/style of homes we were considering. The proof of his abilities is how much we are enjoying our new home. We got exactly what we wanted - a beautiful home and a great value - and we credit Damon's connections and skilled negotiating. It was a great pleasure working with Damon and his team. We would certainly use him again and give him our highest recommendation.

#### ~Amy and Jon Ostroff

I just wanted to thank you both for your patience and support you gave me through this very long selling process. In our business we deal with the emotional ups and downs of every client. And I want you both to know that you deal this way with every buyer and seller and you do it better than any agent I have ever worked with. I am proud to know that our future of working together holds great potential both on a friendship and business level.

#### ~Thanks again.

Thank you very much for your time in showing me properties. I thought you did a wonderful job of exposing me to a "smorgasboard" of what is currently available which might meet our specific needs. Thanks also for the yummy Philly cheesesteak lunch!! Sorry if I ruined your commitment to a healthy diet!! Thanks again, ~Judy R.

I want to take this opportunity to thank Robin and Damon from Prudential Fox and Roach Realtors. We started our search from Missouri but Robin had constant communication and listings in my criteria emailed to me to keep me updated until we were able to plan a visit. Robin was always available to take my calls or answer my emailed questions right away. Damon began our search, which was sometimes exhausting with a cast on his foot but never complained and took me out whenever I asked to look at properties. He was always very professional, thoughtful, and patient with us all the while doing what was best for us and giving us honest opinions and suggestions regarding the area. ~Racine R.

Thank you everyone for everything in the past few months. It finally happened. I appreciate everyone's help and patience. Have a great 4th of July weekend.

#### ~Viktoriya DAgostino

Thank you for a great job, I'm not surprised though, I don't think there will be one person out there that would not like you, you have a great and pleasant personality and I love working with you myself. ~Amina M.

Dear Damon, Thank you for all of the hard work that you put into helping us find our home. Working together was a pleasure from the begining. We have bought and sold homes before and we feel that you went above and beyond what is expected. We love the house and know that we will be very happy here. ~Lisa & Ryan K.

Damon: I want to thank you personally for helping Nick and Jessica through the closing process. They are now moved in and the house is a knockout. Wait until you see it. I understand that you showered them with gift certificates and gifts which was way above & beyond. ~Paul

We moved 900 miles to be here and I am pleased to write that Damon Michels played an integral and satisfying part in our move. From day one he and his team were overwhelmingly helpful to assist us to find the home we wanted within a price range we could afford. My wife and I spent nearly 3 days in intense home searching on the streets of Philly with Damon and I sincerely believe that no one else could have worked with us as well as he. I'm sure that you get a lot of this, but Damon works well to develop rapport quickly, to ensure that he's meeting the satisfaction of his clients, and to find the best for what he has to work with. Without a doubt, when we know friends and acquaintances who are making the move to Philly and the surrounding area, our recommendation is going to be that they bring their business to Damon. If we ever happen to "upgrade," I know we'll be bringing our business back to him as well.

#### ~Gene & Laura T.

Thank you so much for your housewarming gift yesterday, it was unnecessary, unexpected, and greatly appreciated. It will look beautiful in the new dining room. We are so happy to have such a wonderful house to make into our home and thank you for all you have done to make it possible.

#### ~Sara and Fabian L.

I just wanted to take a minute to let you know how unbelievably pleased and impressed we've been with all of your efforts on our behalf to buy a house. Not only was the quality of your work and advice excellent with VERY quick turnaround for our questions, but as Debbie said many times, you ALWAYS made what we needed seem so matter-of-fact and effortless, taking a LARGE amount of the strain away from an otherwise difficult and emotional process. Thanks a ton - While I hope we don't have a need to move for a LONG time, we can't wait to recommend you again and again. Fondly, ~Rob and Debbie C.

Just wanted to say hello and thank you!! We passed your name on to a colleague (lan L.), and understand that as we predicted you have delivered for him too!! You deserve all your success and we have no hesitation in passing your name on to others. We have enjoyed your little seasonal mail shots - only suggestion from me is to send a chocolate heart with the Valentines one, not just a picture!! (with a comment that you really do deliver the goods!!).

#### Best regards, ~Jill and Martin A.

Thank you again for the beautiful housewarming gift and all of your assistance with my new home. You made a difficult process easy and I truly enjoyed our dealings and time together. Much thanks, ~Mark Z.



Damon, You were confident that the right house would come on the market and it did! Thanks for your patience and understanding during such a stressful time. We are very happy in our new home and have you to thank! ~Dana S.

Damon, I have to tell you what an awesome person you are! There really isn't anything that you won't do for us. You take pride in your work and it shows. You make us look good! Have a great holiday and enjoy what you have! ~Mary B

During our first meeting, Damon exuded an amazing confidence and knowledge of the current area markets and his well planned ideas of marketing my house to the right buyers was right on target. He had an uncanny way of knowing what our thoughts were about pricing, staging and showing the house and when other homes in the area had a trickle of serious buyers coming through, I was dealing with an absolute deluge of realtors and buyers. We have recommended Damon to many people and keep his card on file for future reference when our friends call for his information. I would highly, highly recommend Damon Michels to anyone thinking of selling or buying a home. He is extremely talented and skilled in his profession. The service you receive is impeccable and his attention to detail is amazing. Now that our properties are sold we will actually miss working with him. Please feel free to contact us should the need arise.

#### ~Sincerely, Shellie and Stuart F.

Hey Damon, If you ever need a reference please have your customer call me. I'll be glad to give them a complete run down on your honor, integrity and the upstanding way you do business. It would be my true pleasure. They can call me day or night. ~Dick M

Thank you so much for everything you did to help us move into our new home. Please visit soon! ~Mark and Leigh B.

A terribly belated thank you for holding my hand through the whole purchase process and for the lovely settlement gift. Am enjoying my new house and have so far kept the koi alive! ~**Kristin G.** 

Damon, Thank you so much for the beautiful glass bowl. It is gorgeous and will look great in our new home! You have been amazing over the past 6 months and we have so appreciated working with you! You can thank us for taking you out to the country? to picturesque Chadds Ford and everywhere else in between. And we can't thank you enough for your kindness, your patience, your sense of humor, your easy going ways, your understanding, and your friendship. You are the best! We cant wait to have you over sometime soon. Much love, ~Stacy and Gaeton

Damon, I have to tell you what an awesome person you are! There really isn't anything that you won't do for us. You take pride in your work and it shows. You make us look good! Have a great holiday and enjoy what you have! ~Mary B.

Damon, Just a quick note of belated thanks again for my beautiful crystal bowl and my fantastic home! You were truly heaven sent and I can't thank you enough for your generousity and caring. Dinner soon! ~Hugs, Lisa

Just a quick note to say "Thank You" for the beautiful ice bucket - what a wonderful surprise! Enclosed are gift cards to 4 of Philly's top restaurants - Enjoy! We love you Damon! Love, ~Carmella and Bob M I would highly recommend anyone of my friends or associates to have Damon sell their home. He is very professional and goes the extra mile in trying to sell your home. Damon achieves results. He is also an excellent communicator. When ever I called him he responded back almost immediately. He listened to any concerns or worries and responded. He is a problem solver. He aggressively marketed our home and made sure we had maximum exposure. Damon took care of all the details. . . .he should be in the hall of fame for realtors. To put it simply he is the best of the best. ~Dr. David and Heather M.

Thank you so much for the beautiful candle sticks and especially for all your help with the purchase of our new home! ~Walter R. and Jennifer P.

I love your website Damon! You are an amazing real estate agent. Thank you again for everything. We love the house and loved working with you. ~Jennifer W.

I was fortunate enough to see the letter you wrote regarding Damon Michels. I am so pleased that the buying experience turned out well for you. I can tell you, I am not surprised. Damon is an excellent agent and we feel fortunate to have him on our Team. He genuinely cares about his clients. The situation you spoke about regarding his own listing (which did not have parking) is an example of this. He does listen - which helps the whole process tremendously. I wish you all good things in your new home. It sounds like you're enjoying your loft and making the most of it. Sincerely, ~Ginny McCuen, Senior Vice President, Regional Manager, Prudential Fox & Roach

Thank you so much for all your help. We can't wait to move in! ~Alexis E.

Dear Damon, Thank you so much for all the time, energy, and wisdom you shared with us this weekend. We feel like we have a really good perspective on the area and housing. As soon as we decide, you'll be the 2nd to know - after Dennis, of course! Hope you enjoy the wine. Thanks, ~Ann & G

Thanks for all the help with my new home! I LOVE RITTENHOUSE SQUARE! ~**Bob W**.

#### Dear Damon,

Thank you for the very thoughful and lovely house warming gift.... You were wonderful to work with and we appreciate the time you invested with us to make this important purchase in our lives. We look forward to spending more time with you over dinner in our new home in Philadelphia. With warm regards, ~Lynne and John E.

Thank you Damon. Pleasure working with you. If you need a reference for "corporate" people like us...or anyone for that matter...I am happy to provide one. Michael was dead on with his referral of you. **Rob E.** 

Everything you have done in The William Penn House thus far has been received very positively. This includes your presence and comments at our meetings and in your mailings. This note is to commend you on your business practices and to wish you continued success in your works here. Sincerely, ~Milton L.



Thank you so much for the beautiful ice bucket, just what we needed. You have been so great to us in our difficult time. Also putting up with "you know who"! Again, thanks for everything! Love, ~Patti, Gabrielle, Marian and Richard

Dear Joan and Damon,

You are an awesome team! Not only did you find the perfect condo in record time, you also sold our house within a week! In this market, they'd say it couldn't happen.

Regards, ~ Charlene and Vic

Damon, I hope all is well with you and your real estate empire. BTW, we love our house so thanks again for your help in finding it. **~Bernie and Patricia** 

Damon helped us buy our new condo at the Ritz Carlton in Philadelphia. It was a pleasure working with him from start to finish. He was very professional, flexible and knowledgeable. He even helped us figure out where our dining room table should go. We love our new home and hope to work with Damon again in the future. ~ Michael S

Thanks so much---also, the marketing materials look outstanding! We've bought and sold nearly a dozen homes, and are most impressed with your marketing stuff---you can talk to other agents we have dealt with--coming from us, that's saying something! We remind ourselves all the time--it only takes one buyer---so lets go find him/her! ~Thanks, J.J. & Jackie S.

Just a quick note to say how appreciative I am for all your hard work on the sale of my house in Bala Cynwyd. I know it wasn't the easiest deal but you made it seem that way. Your reassurances to me definetly help calm my nerves as you know how stressful it can be for people who are trying to sell or buy a house. Again, thanks for everything and you can be certain that I would highly recommend you for anyone wanting to sell or buy property. Sincerely, ~Howard O

Thanks again for all the work you've done for us these past few months. It feels a little odd that we don't owe you anything directly! I guess that's the nature of the business. Thanks. ~Andrew

Hello all. I just wanted to thank everyone for your help with selling Perth St. It was so helpful to have your team helping to make sure things went smoothly at closing. Now I can sit back and focus on having a baby some time in the next week! Thanks again for your help! ~Jessica (and Jason)

In all seriousness, we have really appreciated all the work you did in helping us find our new home. You were patient, available (most of the time!!) and if you weren't you quickly had Joan work with us. We know our criteria went full circle and at times you had no idea what we were looking for or what price range we wanted. You handled our anxiety (ok, specifically MY anxiety) very well and supported us in our frustration. And of course the sale of our apartment could not have been easier! We are grateful for your gift of a discount as we very much can use it for work in the new house. We hope that we will be seeing you in the burbs once we are there. Thanks so much, ~Bonnie and Eric P

Damon, I hope all is well with you and your real estate empire. BTW, we love our house so thanks again for your help in finding it. ~Bernie and Patricia

Hi Damon, Chrissy, and Meghan, What a great team we all made! Thanks again so much for making this necessary change in my life flow so smoothly. Best wishes until next time. **~Andrew Sperling** 

We recently relocated from Europe to the US and purchased a house in Villanova. We chose Prudential Fox Roach as our realtor company upon recommendation, and our experiences have been extraordinarily positive. Damon Michels of the PruFoxRoach Office in Wayne was our realtor. Excellent pre-arrival ground-work such as exploration of our requirements made it easier to hone down on what really might be suitable for us in terms of type of house, location etc. Well chosen internet listings and extensive & multiple telephone dialogues allowed a targeted visit (search) agenda once we arrived. Throughout, Damon has been extremely professional, focused on our needs -- the usually dreaded house-hunting turned out to be enjoyable thanks to Damon's attitude, patience, competence, boundless energy and super nice personality. No pushy up-selling here! When securing the chosen property Damon also worked well beyond the expected (late evenings, weekends etc). Further, Damon proved very helpful and resourceful when recommending (and arranging for meetings with) contractors for refurbishment work -- all of whom turned out to be excellent and very cost efficient / competitive. All in all, establishing residential property ownership on the Main Line, Pennsylvania, could have been a daunting experience --or an overpriced / costly one. Thanks to the professionalism, expertise and dedication of the professionals involved, and their status as independent agents yet with a "under one roof" connectivity we really "sailed though" the entire process and came out the other end, with a big smile -- a smile due to the great results, but also due to the positive inter-personal experience we had. (Damon will remain a trusted advisor and friend for us, now that we have relocated to Villanova). We would warmly recommend Damon to anyone in our situation. ~Bally and Eckart

I can recommend Damon Michels and his real estate team highly! Damon was always available to me within a prompt timeframe starting with the initial viewing and planning session at my property. Whenever his team members assisted me, they were up-to-date with the specific details of my sale. The electronic appointment system they used was also very helpful and reliable, and allowed me to conduct business from out of town as well as locally. I rate my experience with them a 10/10! ~Andrew Sperling

Damon Michels and his wonderful team did an excellent job selling my home of fifty years, a twin in the College Park section of Bala Cynwyd, in a timely and profitable process. They gracefully helped me navigate the technical aspects of contracts, inspections and negotiations in a calm and upbeat manner. It is my pleasure to wholeheartedly recommend them as outstanding realtors. ~Loretta Maley

Hi Damon, Just wanted to say thank you for all the work you did to help my mom with her house sale and all the negotiations and paperwork. You and your staff have been wonderful to work with. **Regards**, ~**Hilary and Joel** 



I was a first-time homebuyer when I was referred to Damon Michels. I knew nothing about buying a home, the process or even what I really wanted. It took Damon little time to help me figure out what my "perfect" fit would be and get me in the door. After four months in my new home, a loft in Center City, Philadelphia, I could not be happier. What pleased me most about working with Damon was his ability to quickly eliminate listings based on the time he spent with me. Initially, I had little idea of what I wanted, other than a very broad price range. After a few visits to town homes, walk-ups, condos and lofts in various neighborhoods, we began to discover what I liked and what I did not like. Damon constantly picked up on my tastes and preferences and then rearranged future visits. I never felt that Damon was showing me something outside of my increasingly narrow preferences or that he was wasting my time with listings that would represent a step backward in the process. Damon is a pleasure to work with and is an exceptionally good listener, easy to talk to and very prompt in returning my emails and calls. He walked me through the entire home buying process and explained everything very clearly. I never once felt pressured by him or that he was impatient with my questions. I highly recommend Damon to anyone fortunate enough to have the opportunity to work with him.

#### Sincerely, ~Matthew

To whom it may concern, I would like to share my experience about purchasing real estate in the Philadelphia area. I live in Maryland and have an apartment at the William Penn House. My purchases began 18 years ago. When I bought my studio apartment I was living in California, as time went on it became necessary to buy a one bedroom apartment. Damon was very approachable, he helped me sell the studio and buy a one bedroom apartment in the same building. About 5 years ago Damon helped me sell the one bedroom and I then bought a 2 bedroom apartment. Recently the apartment next to mine became available and Damon once again came to the rescue and secured the one bedroom apartment for me. He has always been very easy to deal with and has a team that works with him who help shepherd his clients through the process of buying property. He is very professional and knowledgeable about the real estate market. He sold my daughter in laws grandmother her apartment and eventually sold it for her. Damon just sold my daughter in laws parents their new apartment and is selling their home in the suburbs for them. Our family has had a long history with Damon and I would highly reccommend him to anyone in need of buying or selling property.

#### Respectfully yours, ~Deanna DeCherne

Hi Damon, happy new year to u and ur family. I would like to say that Damon and his team were very easy to work with. He helped me buy a property and sell one too. I would recommend Damon and his team to everyone. ~CB Gratz

Dear Ro, My heartfelt thank you for all of your hard work, diligence, patience and support in getting my condo sold. I thought this would be a straight-forward deal...apologies for the complexity and difficulty! You deserve a medal. All the best, ~Kathrin

#### Dear Damon,

Sorry this has taken me so long (I'm a procrastinator extraordinaire) but I want to say thank you for seeing my through the sale of my home of 52 years. You helped, in every way to make it less traumatic for me and easier than I'd hoped it would be. You were always available to answer my questions, even anticipate them, suggest and find people to fix things to facilitate the sale of my property. This was always done with such a kind, helpful, and cheerful attitude (best smile around!). Again, you made what could have been a trying, difficult experience, easy and smooth in every way. Thank you. You're wonderful!

Love, ~Roberta

# RECENT SALES



420 Darby Rd, Havertown	\$290,000	5/29/19	547 Mill Rd, Havertown	\$275,000	11/22/19
337 Wister Rd, Wynnewood	\$930,000	5/30/19	573 Tory Hill Rd, Devon	\$ <i>975,000</i>	11/26/19
-	\$350,000 \$165,440	6/4/19	•	\$626,200	11/26/19
951 Bryan St, Drexel Hill	-		266 Barwynne Lane, Wynnewood		
8201 Fenton Rd, Glenside	\$739,500	6/7/19	646 Robinson Rd, Haverford	\$625,000	12/6/19
917 Honeysuckle Lane, Wynnewood		6/12/19	1607 Winston Rd, Gladwyne	\$540,000	12/9/19
1713 Marilyn Dr, Havertown	\$442,000	6/12/19	1001 City Ave, EC811, Wynnewood	\$127,000	12/9/19
625 Fariston Dr, Wynnewood	\$628,000	6/13/19	721 Bryn Mawr Ave, Penn Valley	\$825,000	12/16/19
517 Mercer Rd, Merion	\$752,000	6/14/19		\$600,000	12/18/19
605 Argyle Circle, Wynnewood	\$1,248,000		1205 Chermar Lane, Penn Valley	\$715,000	12/27/19
3660 Midvale Ave, East Falls	\$246,000	6/14/19	408 Rock Creek Rd, Berwyn	\$850,000	1/3/20
11 Dyanna Lane, Media	\$410,000	6/17/19	1600 Hagys Ford Rd, 8A, Penn Valley		1/10/20
3126 W Coulter St, East Falls	\$547,000	6/24/19	424 S Woodbine Ave, Penn Valley	\$510,000	1/15/20
1461 Lanes End, Villanova	\$1,803,000	6/25/19	412 Anthwyn Rd, Narberth	\$660,000	1/15/20
930 Montgomery Ave, 101, Bryn Mawr	\$304,500	6/25/19	118 Harvest Circle, Bala Cynwyd	\$523,876	1/15/20
43 Trent Rd, Wynnewood	\$408,000	6/26/19	9 Heckamore Rd, Bala Cynwyd	\$400,000	1/21/20
827 W King Rd, Malvern	\$755,000	6/28/19	50 Belmont Ave, 214, Bala Cynwyd	\$137,500	1/17/20
700 Ardmore Ave, 112, Ardmore	\$239,000	7/8/19	731 Wynnewood Rd, 29, Ardmore	\$310,000	1/30/20
900 Roscommon Rd, Bryn Mawr	\$885,000	7/10/19	2501 Pond View Rd, Lansdale L	\$723,000	1/31/20
726 Conshohocken State Rd, Penn Valley	\$955,000	7/11/19	2501 Pond View Rd, Lansdale B	\$723,000	1/31/20
45 Rosedale Rd, Wynnewood	\$485,000	7/17/19	19 Rock Hill Rd, 2E, Bala Cynwyd	\$163,000	2/7/20
611 Portledge Dr, Bryn Mawr	\$1,095,000	7/18/19	300 Clairemont Rd, Villanova	\$683,000	2/20/20
70 W Princeton Rd, Bala Cynwyd	\$520,000	7/24/19	6 Culp Rd, Audubon L	\$240,000	2/26/20
233 Crosshill Rd, Wynnewood	\$555,018	7/25/19	6 Culp Rd, Audubon B	\$240,000	2/26/20
1305 N Woodbine Ave, Penn Valley	\$395,000	7/29/19	1100 W Autumn Court	\$420,000	2/26/20
1460 Drayton Lane, Wynnewood	\$299,000	7/30/19	519 Spruce Lane, Villanova	\$649,500	2/28/20
96 Chinaberry Dr, Lafayette Hill	\$695,000	7/31/19	200 S Narberth Ave, Narberth	\$710,000	3/4/20
1356 Hearthstone Lane, Gladwyne	\$2,335,000		55 Trent Rd, Wynnewood	\$405,000	3/6/20
1146 Youngsford Rd, Gladwyne	\$1,110,000		344 W 7th Ave, Conshohocken	\$480,000	3/6/20
507 Howe Rd, Merion	\$680,000	8/15/19	19 Rock Hill Rd, 4B, Bala Cynwyd	\$167,000	3/6/20
394 Lakeside Rd, Ardmore	\$845,000	8/15/19	23 Cornell Rd, Bala Cynwyd	\$360,000	3/16/20
1655 Oakwood Dr, N103, Penn Valley	· -	8/19/19	207 Lindy Lane, Bala Cynwyd	\$545,000	3/10/20
403 Merion Hill Lane, West Conshohocker	· -	8/15/19	104 Lewis Rd, Havertown	\$335,000 \$335,000	3/27/20
	\$625,000	8/20/19	321 Windsor Park Lane, Havertown	\$427,000	<i>4/3/20</i>
221 Argyle Rd, Ardmore					
705 Conshohocken State Rd, Bala Cynwyd		9/9/19	260 Henley Rd, Wynnewood	\$309,000	4/10/20
201 Carpenter Rd, Ambler	\$545,000	8/29/19	6906 Lincoln Drive, Mt Airy	\$690,000	4/15/20
112 Sutton Rd, Ardmore	\$599,000	9/26/19	239 Trianon Lane, Villanova	\$755,000	4/30/20
1115 Rose Glen Rd, Gladwyne	\$725,000	9/26/19	39 Aberdale Rd, Bala Cynwyd	\$776,000	5/1/20
16 E Princeton Rd, Bala Cynwyd	\$977,000	9/27/19	41 Oakland Terrace, Bala Cynwyd	\$750,000	5/8/20
1228 Edmonds Ave, Drexel Hill	\$290,000	9/30/19	461 Rock Glen Dr, Wynnewood	\$435,000	5/8/20
1310 Pine Rd, Bryn Mawr	\$890,000	10/16/19	356 Meadow Lane, Merion Station	\$1,395,000	
1315 Bobarn Dr, Penn Valley	\$690,000	10/17/19	355 Thornbrook Ave, Bryn Mawr	\$973,000	5/11/20
710 Harvard Rd, Bala Cynwyd	\$538,000	10/23/19	335 Spring Mill Ave, Conshohocken	\$295,355	5/14/20
106 Shandon Place, Malvern	\$815,000	10/30/19	418 Oak Lane, Wayne	\$835,000	5/15/20
6 Dovecote Lane, Villanova	\$525,000	10/31/19	105 Pennsylvania Ave, Havertown	\$430,000	5/18/20
120 N Bethlehem Pk, 308A Ft Washington	\$117,000	11/18/19	920 Honeysuckle Lane, Wynnewood	\$886,500	6/2/20
364 E Hector St, Conshohocken	\$375,000	11/15/19	15-19 Prices Lane, Rose Valley	\$644,000	6/8/20
625 Fordham Rd, Bala Cynwyd	\$475,000	11/21/19	1608 Johnson Rd, Plymouth Meeting	\$455,000	6/16/20
430 Hampden Rd, Upper Darby	\$113,000	11/21/19	106 Airdale Rd, Bryn Mawr	\$860,000	6/30/20
207 Wyndham Lane, Conshohocken	\$420,000	11/21/19	1429 Orchard Way, Bryn Mawr	\$410,000	6/25/20
9 Rose Valley Rd, Media	\$378,100	11/22/19	_	L_Listing B_	_Buyer
-				_	-



AF Overhill Del Dele Commend	¢767.000	C/2C/20	104 Daylorford Blad Doming	¢405 500	12/21/20
45 Overhill Rd, Bala Cynwyd	\$767,000	6/26/20	194 Daylesford Blvd, Berwyn	\$485,500	12/21/20
124 Trianon Lane, Villanova	\$950,000	7/1/20	1423 Monk Rd, Gladwyne	\$975,000	12/23/20
188 Daylesford Blvd, Berwyn	\$550,000	7/2/20	1014 Centennial Rd, Penn Valley L		12/29/20
421 Old Gulph Rd, Penn Valley	\$760,000	7/10/20	1014 Centennial Rd, Penn Valley B		12/29/20
1100 Greentree Lane, Penn Valley	\$640,000	7/14/20	200 S Roberts Rd, E5, Bryn Mawr	\$345,000	1/7/21
847 Black Rock Rd, Gladwyne	\$1,261,000		118 Ceton Court, Broomall	\$615,000	1/12/21
4802 Renoir Lane, Schwenksville	\$525,000	7/20/20	1462 Salomon Lane, Chesterbrook	\$845,000	1/15/21
134 Ashland Ave, Bala Cynwyd	\$260,000	7/21/20 7/27/20	952 Lafayette Rd, Bryn Mawr	\$2,220,000	
1213 Dekalb Pike, North Wales	\$349,900		466 Upper Gulph Rd, Wayne		1/15/21
2743 Haverford Rd, Ardmore	\$372,000	7/28/20	191 Presidential Blvd, 601, Bala Cynwyd		1/21/21
315 Kent Rd, Wynnewood	\$940,000	7/29/20	122 Springfield Ave, Bala Cynwyd	\$275,000	1/29/21
213 Woodside Ave, Narberth	\$525,000	7/30/20	109 Overbrook Parkway, Wynnewood	\$661,000	2/1/21
12 Clwyd Rd, Bala Cynwyd	\$420,000	8/7/20	45 Barbara Lane, Havertown	\$425,000	2/12/21
1219 Andover Rd, Wynnewood	\$610,000	8/10/20	932 Honeysuckle Lane, Wynnewood	\$680,000	2/26/21
573 Tory Hill Lane, Devon	\$974,000	8/10/20	504 Meadowbrook Circle, Wayne	\$725,000	2/26/21
501 Van Lears Run, Villanova L	\$1,018,000		2275 S Harwood Ave, Upper Darby		3/5/21
501 Van Lears Run, Villanova B	\$1,018,000		211 Grayling Ave, Narberth	\$555,000	3/11/21
2369 Pineview Rd, Malvern	\$730,655	8/11/20	923 Sunset Dr, Blue Bell	\$589,900	3/15/21
649 S Highland Ave, Merion Station	\$885,000	8/12/20	1120 Grandview Lane, Wayne	\$745,000	3/19/21
650 Westwind Dr, Berwyn	\$645,000	8/25/20	1042 Derwydd Lane, Berwyn L	\$625,000	3/19/21
29 Levering Circle, Bala Cynwyd	\$715,000	8/26/20	1042 Derwydd Lane, Berwyn B	\$625,000	3/19/21
1406 Sunnyhill Lane, Havertown	\$425,000	8/31/20	125 Haverford Rd, Wynnewood	\$775,000	3/24/21
300 Wawa Road, Media	\$1,240,000	9/2/20	533 Conestoga Rd, Villanova	\$1,360,000	3/26/21
132 Edgehill Rd, Bala Cynwyd	\$342,750	9/4/20	1429 Orchard Way, Bryn Mawr	\$1,440,000	3/30/21
346 E Lancaster Ave, 405, Wynnewood	\$217,000	9/11/20	147 Old Gulph Rd, Wynnewood L	\$1,550,000	3/31/21
2 Highfield Lane, Wayne	\$606,000	9/21/20	147 Old Gulph Rd, Wynnewood B	\$1,550,000	3/31/21
539 Greystone Rd, Merion Station	\$955,000	9/25/20	1757 S Forge Mountain Rd, Phoenixville	\$760,000	3/31/21
621 Forest Ave, Havertown	\$540,000	9/30/20	1524 Old Gulph Rd, Villanova	\$1,035,000	4/2/21
404 Gary Lane, Bala Cynwyd	\$625,000	10/9/20	406 Bryn Mawr Ave, Bala Cynwyd	\$850,000	4/15/21
245 Merion Rd, Merion Station	\$1,295,000	10/15/20	1229 Anders Rd, Lansdale	\$495,000	4/15/21
788 Panorama Rd, Villanova	\$730,000	10/16/20	518 Manor Rd, Wynnewood	\$1,640,000	4/22/21
1518 Manley Rd, B15, West Chester	\$175,000	10/16/20	190 Presidential Blvd, 516, Bala Cynwyd	\$535,000	4/23/21
15 Cornell Rd, Bala Cynwyd	\$350,000	10/20/20	321 Hampden Ave, Narberth	\$280,000	4/27/21
200 Standish Rd, Merion Station	\$650,000	10/20/20	1305 Club House Rd, Gladwyne	\$1,450,000	5/5/21
307 Clairemont Rd, Villanova	\$525,000	10/21/20	2005 County Line Rd, Villanova	\$715,000	5/3/21
777 Germantown Pike, Lafayette Hill	· -	10/27/20	300 Caversham Rd, Bryn Mawr	\$1,725,000	5/10/21
1010 Jamestown Rd, Broomall	\$855,000	10/28/20	3141 Spring Mill Rd, Plymouth Meeting		5/14/21
647 Sussex Rd, Wynnewood	\$625,000	11/4/20	26 Chatham Road, Ardmore L	\$405,000	5/18/21
429 College Ave, Haverford	\$765,000	11/6/20	26 Chatham Road, Ardmore B	\$405,000	5/18/21
101 Putney Lane, Malvern	\$400,000	11/10/20	1730 Green Valley Rd, Havertown		5/20/21
400 Merion Hill Lane, W. Conshohocken		11/16/20	1900 Bremen Rd, Hatfield		5/20/21
50 Belmont Ave, 411, Bala Cynwyd	\$285,000	11/17/20	1362 Woodland Rd, Rydal	\$382,000	5/20/21
696 Sunset Hollow Rd, West Chester		11/20/20	124 Carriage Ct, Plymouth Meeting		5/26/21
1614 Sweet Briar Rd, Gladwyne	\$1,575,000		982 Derring Lane, Bryn Mawr		5/28/21
1117 Conshohocken State Rd, Gladwyne		11/30/20	129 Red Fox Lane, Phoenixville	\$583,000	5/31/21
542 Rock Glen Dr, Wynnewood	\$571,000	12/4/20	710 Schiller Avenue, Penn Valley		6/4/21
27 Fairview Rd, Penn Valley		12/17/20	211 Segal Dr, Media		6/10/21
873 Goshen Rd, Newtown Square	\$835,000	12/17/20	211 Glenn Rd, Ardmore		6/11/21
1750 Oakwood Terrace, 3B, Penn Valley L		12/17/20	84 S Harwood Ave, Upper Darby	\$160,000	6/16/21
1750 Oakwood Terrace, 3B, Penn Valley I		12/18/20			
1750 Oakwood Terrace, 56, Ferrir Valley	, φιλυ,υυυ	12/10/20	4	L_Listing B_	buyer



				<b>.</b>	
124 Hunt Club Dr, Collegeville	\$341,000	6/18/21	4 Hansen Court, Narberth	\$580,000	11/4/21
1004 Clover Hill Rd, Wynnewood	\$685,000	6/18/21	75 Brownstone Rd, East Norriton	\$472,000	11/5/21
412 Wynne Ave, Havertown	\$460,000	6/18/21	936 Anvil Court, Phoenixville	\$418,540	11/30/21
3025 Runnymede Dr, Plymouth Meeting		6/30/21	201 Rawles Run Lane, Bryn Mawr	\$810,000	12/2/21
263 E Wynnewood Rd, Merion Station			1015 Thomas Rd, Plymouth Meeting	\$750,000	12/3/21
309 Gaffney Court, West Chester	\$606,995	7/8/21	1163 Norsam Rd, Gladwyne L	\$890,000	12/10/21
744 Buck Lane, Haverford	\$320,000	7/8/21	1163 Norsam Rd, Gladwyne B	\$890,000	12/10/21
109 Drakes Drum Dr, Bryn Mawr	\$615,000	7/8/21	145 Old Lancaster Rd, Devon	\$670,000	12/16/21
1145 Youngsford Rd, Gladwyne	\$1,100,000		235 Stacey Rd, Penn Valley	\$1,245,000	
437 Meadowcroft Rd, Wayne	\$380,000	7/12/21	339 Colket Lane, Wayne	\$906,400	12/17/21
713 Waverly Rd, Bryn Mawr	\$969,500	7/13/21	1738 Green Valley Rd, Havertown L	\$570,000	12/27/21
908 Honeysuckle Lane, Wynnewood		7/13/21	1738 Green Valley Rd, Havertown B	· .	12/27/21
629 Old Lancaster Rd, Bryn Mawr	\$780,000	7/19/21	2440 N Feathering Rd, Media	\$650,000	12/27/21
828 Youngsford Rd, Gladwyne	\$1,099,000	7/19/21 7/19/21	1150 Youngsford Rd, Gladwyne L	\$1,500,000	
15 Llanberris Rd, Bala Cynwyd	\$762,500		1150 Youngsford Rd, Gladwyne B	\$1,500,000	
112 Colwyn Rd, Bala Cynwyd	\$1,230,000		4325 Meridian Blvd, Warrington		12/30/21
582 Constitutional Dr. Warminster L	\$262,500	7/26/21	108 Dovecote Lane, Villanova 2320 Haverford Rd, Ardmore	\$1,900,000	
582 Constitutional Dr, Warminster B	\$262,500	7/26/21	-	\$1,650,000 \$200,000	
113 Edgehill Rd, Bala Cynwyd 7901 Froebel Rd, Glenside	\$765,000	7/28/21	1805 Dutton Mill Rd, Aston		1/31/22
-	\$565,000 \$2,925,000	7/30/21	400 Old Gulph Rd, Penn Valley	\$1,299,000	2/ <i>1</i> /22 2/7/22
231 Laurel Lane, Haverford		8/12/21	1128 Coventry Rd, Cheltenham	\$500,000	2/1/22 2/11/22
251 School Lane, Norristown	\$435,000	8/12/21	232 Ridgeview Dr, Collegeville	\$800,000 \$851,000	2/11/22 2/11/22
2716 Saint Marys Rd, Ardmore 1518 Manley Rd, B15, West Chester	\$285,000 \$225,000	8/16/21	1508 Green Valley Dr, Collegeville	\$450,000	2/11/22 2/14/22
154 Lemonton Way, Wayne	\$465,000	8/20/21	5 Jacalyn Dr, Havertown 715 Ashbourne Rd, Cheltenham	\$500,000	2/14/22
1308 Bobarn Dr, Penn Valley	\$900,000	8/24/21	1744 Josie Lane, Havertown	\$555,000	2/10/22 2/18/22
452 Rock Glen Dr, Wynnewood	\$499,000	8/24/21	15 Chatham Rd, Ardmore	\$350,000 \$350,000	2/10/22
307 Clairemont Rd, Villanova	\$1,775,000		22 W Dartmouth Rd, Bala Cynwyd	\$565,000	2/24/22
16 Dusseldorf Dr, Royersford	\$1,775,000 \$387,654	8/31/21	603 McKean Rd, Ambler	\$468,000	2/24/22
19 Rock Hill Rd, 5E, Bala Cynwyd	\$172,500	8/31/21	1001 City Ave, ED1128, Wynnewood	\$140,000	3/1/2
100 Saint Georges Rd, A1, Ardmore	\$1,400,000		1611 Swatara St, Harrisburg	\$740,000 \$71,000	3/1/2 3/4/22
2217 S Harwood Ave, Upper Darby	\$1,400,000 \$165,000	9/8/21	1655 Oakwood Dr, N307, Penn Valley		3/23/22
1300 Prospect Hill Rd, Villanova	\$1,780,000		1315 Prospect Hill Road, Villanova	\$1,715,000	
45 Barbara Lane, Havertown	\$7,780,000 \$720,000	9/10/21	7931 Roanoke St, Chestnut Hill		3/29/22
80 Fairview Rd, Penn Valley	\$1,400,000		1211 Lakemont Rd, Villanova L	\$1,750,000	
433 Strathmore Rd, Havertown	\$400,000	9/16/21	1211 Lakemont Rd, Villanova B	\$1,750,000	
100 Llanalew Rd, 11C, Haverford L	\$455,000	9/17/21	41 Conshohocken State Rd, 710, Bala Cynwyd		4/5/22
100 Llanalew Rd, 11C, Haverford B	\$455,000 \$455,000	9/17/21	101 Anton Rd, Ardmore	\$1,050,000	
733 Mustin Lane, Villanova	\$1,158,000		1001 City Ave, EE524, Wynnewood	\$1,030,000 \$175,000	4/7/2
159 N Middletown Rd, Media	\$7,738,000	9/21/21	0 Cherry Lane, Yeadon	\$173,000 \$51,000	4/8/22
724 Preston Ave, Bryn Mawr	\$410,000	9/23/21	864 Farmhouse Lane, Wayne	\$850,000	4/12/22
129 Gypsy Lane, Wynnewood	\$899,000	9/24/21	1001 City Ave, EE326, Wynnewood	\$289,000	4/12/22
15 S Chestnut St, Lansdale	\$156,000	9/24/21	1650 Oakwood Dr, E313, Penn Valley		4/22/22
354 S Roberts Rd, Bryn Mawr	\$1,600,000		725 Oak Springs Rd, Bryn Mawr	\$2,158,000	
448 Crooked Lane, King Of Prussia	\$280,000	10/1/21	190 Presidential Blvd, 402, Bala Cynwyd		5/10/22
1710 Oakwood Terrace, 4D, Penn Valley		10/13/21	1334 Montgomery Ave, A4, Narberth		5/12/22
2227 S Harwood Ave, Upper Darby	\$150,000 \$150,000	10/26/21	930 Morris Rd, Bryn Mawr	\$1,766,200	
121 Derwen Rd, Bala Cynwyd	\$940,000	10/28/21	1239 Remington Rd, Wynnewood	\$1,766,200	
1002 Harston Lane, Glenside	\$498,400	10/28/21	2809 Berwyn Rd, Bensalem	\$1,555,000 \$145,000	5/26/222
27 Cassatt Ave, Berwyn	\$670,000	10/23/21		L_Listing B_	
27 Cassace Ave, Derwyll	<i>4010,000</i>	. 1/ 1/41	4	Lisung b_	Duyer



173 Sahaal St Bala Cumunud	¢250 000	6/2/22	03E Consord Ave Drevel Hill	¢217 000	2/21/22
173 School, St, Bala Cynwyd	-	6/2/22	835 Concord Ave, Drexel Hill	\$317,000	3/31/23
535 Cynwyd Circle, Bala Cynwyd	\$755,000	6/3/22	1001 City Ave, E609, Wynnewood	\$230,000	4/17/23
1405 Hillside Rd, Wynnewood	\$1,575,000		249 Iona Ave, Narberth	\$382,500	4/20/23
1101 Penshurst Lane, Penn Valley	\$1,050,000		223 Melrose Circle, Merion Station	\$830,000	5/2/23
2102 Magnolia Lane, Lafayette Hill	\$1,051,000		901 Youngsford Rd, Gladwyne	\$749,000	5/10/23
1115 Coventry Rd, Cheltenham	\$470,000	6/24/22	20 Conshohocken St. Rd, 409, Bala Cynwyd	-	5/11/23
411 Meadowbrook Lane, Erdenheim	\$650,000	6/27/22	191 Presidential Blvd, 701, Bala Cynwyd		6/15/23
409 Old Gulph Rd, Penn Valley	\$1,525,000	6/28/22	1051 James Walter Way, Kennett Sq L	\$625,000	6/16/23
803 Bay Berry Court, King Of Prussia		7/1/22	1051 James Walter Way, Kennett Sq B	\$625,000	6/16/23
1310 Huntsman Lane, Gladwyne	\$1,515,000	7/1/22	3 W Newfield Way, Bala Cynwyd	\$660,000	6/19/23
531 Fairfax Rd, Drexel Hill	\$410,000	7/13/22	417 Merion Place, Merion Station	\$570,000	6/21/23
732 Lindy Lane, Bala Cynwyd	\$832,000	7/15/22	610 Fairview Rd, Penn Valley	\$927,500	7/3/23
400 Tennis Ave, Ambler	\$465,000	7/15/22	208 Upland Way, Wayne	\$3,450,000	7/17/23
722 Fairfax Rd, Drexel Hill	\$200,000	7/21/22	100 Pennsylvania Ave, Bryn Mawr	\$1,220,000	7/20/23
1650 Oakwood Dr, E308, Penn Valley	\$180,000	7/26/22	1752 Josie Lane, Havertown	\$487,500	7/27/23
1200 Limberlost Lane, Gladwyne	\$1,225,000	7/27/22	1022 Riverview Lane, W Conshohocken		7/28/23
1001 City Ave, W-1003, Wynnewood		7/29/22	313 S Woodbine Ave, Penn Valley	\$825,180	7/31/23
401 Merion Rd, Merion Station	\$1,500,000		228 Kenmore Rd, Havertown	\$490,000	8/1/23
1983 Melmar Rd, Huntington Valley	\$699,000	8/2/22	248 Lee Circle, Bryn Mawr	\$628,300	8/3/23
215 Church St, West Conshohocken	\$500,000	8/8/22	2988 Horseshoe Dr, Collegeville	\$880,000	8/10/23
313 Meeting House Lane, Merion	\$480,000	8/15/22	130 Crosshill Rd, Wynnewood	\$480,000	8/28/23
126 Huntingdon Ct, 1804, Phoenixville	-	8/24/22	1655 Oakwood Dr, N402, Penn Valley		8/29/23
_	\$239,000	8/26/22	506 Saint Albans Rd, Havertown	\$399,000	9/15/23
4525 Huey Ave, Drexel Hill	· -	8/30/22	-	-	9/15/23
1319 New Virginia Rd, Downingtown			190 Presidential Blvd, PH-19, Bala	\$750,000	
44 Trent Rd, Wynnewood	\$475,000	9/6/22	1101 Riverview Lane, W Conshohocken		9/18/23
223 Hamilton Rd, Merion Park L	\$1,750,000		1001 City Ave, EC811, Wynnewood	\$188,000	9/22/23
223 Hamilton Rd, Merion Park B	\$1,750,000		72 Homestead Rd, Wayne	\$590,000	9/22/23
109 Rock Glen Rd, Wynnewood	\$370,000	9/15/22	1534 Monticello Dr, Gladwyne	\$900,000	9/22/23
365 Greenwood Court, Villanova	\$1,850,000		623 Greythorne Rd, Wynnewood	\$875,000	9/25/23
2936 Belmont Ave, Ardmore	\$530,000	9/15/22	532 S Bowman Avenue, Merion Station		9/29/23
245 Winding Way, Merion Station	\$1,600,000		204 E Chelsea Circle, Newtown Sq	\$349,900	9/29/23
3422 Valley Green Dr, Drexel Hill	\$149,000	9/28/22	409 Vernon St, Media	\$1,078,000	
1116 Red Rose Lane, Villanova	\$1,950,000	10/11/22	870 Andorra Rd, Lafayette Hill	\$933,333	11/15/23
191 Presidential Blvd 328-29, Bala Cynwyd L	\$350,000	10/28/22	336 Primrose Dr, Upper Gwynedd	\$611,000	11/20/23
191 Presidential Blvd 328-29, Bala Cynwyd E	\$350,000	10/28/22	714 Southwinds Dr, Bryn Mawr	\$1,025,000	12/7/23
1101 Club House Rd, Gladwyne	\$2,112,500	11/8/22	190 Presidential Blvd, 611, Bala Cynwyd	\$715,000	12/14/23
930 W Montgomery Ave, 501, Bryn Mawr	\$323,000	11/10/22	191 Presidential Blvd, 724, Bala Cynwyd	\$135,500	12/15/23
110 S Sproul Rd, Broomall	\$338,000	12/7/22	258 Walnut Street, Phoenixville	\$650,000	12/17/23
1616 Winston Rd, Gladwyne	\$789,000	12/8/22	765 Panorama Road, Villanova	\$1,125,000	12/27/23
41 Conshohocken State Rd, 610, Bala Cynwyd	\$395,000	1/12/23	1001 City Ave, EC203, Wynnewood L	\$260,000	2/1/24
41 Conshohocken State Rd, 606, Bala Cynwyd	\$400,000	1/12/23	1001 City Ave, EC203, Wynnewood B	\$260,000	2/1/24
606 Fairview Rd, Penn Valley	\$1,200,000	1/13/23	19 Rock Hill Rd, 3C, Bala Cynwyd	\$256,000	2/16/24
1431 Sandy Circle, Penn Valley	\$1,475,000		364 Hickory Lane, Gladwyne	\$600,500	2/23/24
303 Woodbine Ave, Narberth	\$395,000		-	\$171,000	2/23/24
650 Brooke Rd, Wayne	\$3,025,000		27 Levering Circle, Bala Cynwyd	\$650,000	3/1/24
16 Clwyd Rd, Bala Cynwyd	\$525,000		133 Tall Trees Dr, Bala Cynwyd	\$1,417,500	
904 Centennial Rd, Penn Valley	\$1,060,000		719 Conshohocken St. Rd, Penn Valley		
658 Lakeview Circle, Newtown Sq	\$1,000,000 \$1,075,000		1300 Flat Rock Road, Penn Valley	\$960,000	3/22/24
1001 City Ave, W917, Wynnewood			157 Vassar Rd, Bala Cynwyd	\$1,010,500	
1420 Flat Rock Rd, Penn Valley	\$1,160,000		137 Vassai Na, bala Cyllwya	L_Listing B	
1420 Hat NOCK Nu, Fellil Valley	<i>φ</i> 1,100,000	3/3 1/23		L_LISUITY B	_buyer

# RECENT SALES



## CENTER CITY & PHILADELPHIA

				4	
4653 Smick St, Manayunk	\$241,000	4/6/20	500 Admirals Way, 316 Naval Sq	\$515,000	5/10/21
500 Kingsley Court, Roxborough	\$485,000	4/10/20	6816-19 Chew Ave/130 Meehan Ave, Germantown L		5/13/21
1141 Daly St, South Phila.	\$236,000	4/24/20	6816-19 Chew Ave/130 Meehan Ave, Germantown B		5/13/21
4472 Almond St, Bridesburg	\$255,000	5/5/20		\$215,000	5/20/21
3409 Crawford St, East Falls	\$140,000	5/15/20	2001 Hamilton St, 1205, Art Museum Area		5/26/21
487 Conarroe St, Roxborough	\$287,175	6/8/20		\$360,000	5/27/21
2224 Carpenter St, Graduate Hospital		6/19/20	210 Locust St, 29B, Society Hill	\$851,000	6/3/21
4333 Pechin St, Manayunk	\$305,597	7/1/20	2601 Pennsylvania Ave, 331, Art Museum Area		6/3/21
1606 Pennington Rd, Overbrook Park		8/3/20	2001 Hamilton St, P107, Art Museum Area		6/10/21
3210 Fuller St, Holmesburg	\$243,000	8/10/20		\$300,000	6/25/21
5860 Woodbine Ave, Overbrook Farms	-	8/14/20		\$240,000	6/30/21
5009 Overbrook Ave, Overbrook	\$480,000	8/21/20	•	\$248,000	6/30/21
2945 Poplar St, Art Museum Area	\$449,000	8/17/20	1901 John F Kennedy Blvd, 2615, Ritt Sq	\$241,000	7/1/21
6200 Baynton St, Germantown	\$255,900	9/1/20	611-15 Roxborough Ave, 609A	\$150,000	7/8/21
755 N 23rd St, Fairmount	\$507,500	9/15/20	315 New St, 205, Old City	\$232,000	7/21/21
3319 Edgemont St, Port Richmond	\$300,000	9/30/20	1901 John F Kennedy Blvd, 711, Ritt Sq		8/16/21
1626 Spruce St, 2F, Rittenhouse Sq	\$285,000	10/21/20	2027 Naudain St, Rittenhouse Sq	\$1,300,000	
200 Captains Way, Naval Square	\$617,000	10/30/20		\$375,000	8/31/21
494 Auranta St, Roxborough	\$290,000	10/30/20	1527 Ogden St, Francisville	\$275,000	9/28/21
1600 Arch St, 704, Rittenhouse Sq	\$300,000	10/30/20	3688 Eveline St, East Falls	\$287,000	9/30/21
2101 Market St, 4004, Rittenhouse Sq	\$1,062,500	11/6/20	428 Markle St, Manayunk	\$315,000	10/1/21
3900 Ford Rd, 23B, Wynnefield	\$190,000	11/24/20	1901 John F Kennedy Blvd, 2107, Ritt Sq	\$445,000	10/7/21
1901 John F Kennedy Blvd, 2822, Ritt Sq	\$183,000	11/24/20	1420 Locust St, 11 I, Rittenhouse Sq	\$369,900	10/14/21
237 Pierce St, Pennsport	\$315,000	12/2/20	722 S 18th St, Graduate Hospital	\$690,000	10/15/21
4311 Fleming Street, Manayunk	\$280,000	12/4/20	1901 John F Kennedy Blvd, 1024/25 L	\$250,000	10/20/21
1901 John F Kennedy Blvd, 1906, Ritt Sq L	\$425,000	12/21/20	1901 John F Kennedy Blvd, 1024/25 B	\$250,000	10/20/21
1727 Blair St, Fishtown L	\$230,000	12/29/20	2220 N Wanamaker St, Philadelphia	\$141,900	10/26/21
1727 Blair St, Fishtown B	\$230,000	12/29/20	1114 Shackamaxon St #2, Fishtown	\$709,000	10/29/21
3324 Ashville St	\$187,000	12/30/20	3626 Calumet St, East Falls	\$405,000	11/5/21
3134 N 33rd St, Philadelphia	\$311,500	1/7/21	102 Rochelle Ave, Roxborough	\$550,000	11/5/21
3602 Haywood St, East Falls	\$268,000	1/15/21	1310 S 15th St, Newbold	\$275,000	11/16/21
7510 Henry Ave, Philadelphia	\$265,000	1/22/21	6714 Pechin St, Roxborough	\$287,000	11/17/21
1900 Hamilton St, D7, Art Museum	\$685,000	2/1/21	2101 CO-OP, 118 S 21st St, 1222 L	\$99,919	12/1/21
3512-14 Ainslie St, East Falls	\$420,000	2/5/21	2101 CO-OP, 118 S 21st St, 1222 B	\$99,919	12/1/21
275 Sumac St, Philadelphia	\$300,000	3/1/21	158 W Queen Lane, Germantown	\$445,000	12/13/21
2001 Hamilton St, 1814, Art Museum	\$300,000	3/11/21		\$350,000	12/21/21
227 S Delhi St, Washington Sq West		3/12/21		\$270,000	12/22/21
8129-31 Stenton Ave, Philadelphia	\$680,000	3/17/21	3828 Manayunk Ave, Roxborough	\$120,000	12/29/21
1324 Moore St, South Philly	\$430,000	3/17/21	2101 Market St, 807, Rittenhouse Sq		1/5/22
1901 John F Kennedy Blvd, 2206	\$420,000	3/22/21	1208 N Howard St, Old Kensington L		1/7/22
24 Ashmead Pl. S, Philadelphia	\$260,000	3/23/21	1208 N Howard St, Old Kensington B		1/7/22
841 Earp St, South Philly	\$396,000	4/1/21	1420 N Hope St, Old Kensington	\$915,000	1/18/22
2111 N American St, Philadelphia	\$1,387,000		1901 Green St, 10, Art Museum Area	-	1/26/22
2101 N American St, Philadelphia	\$1,750,000		3039 N Bonsall St, Philadelphia	\$95,000	1/31/22
2111 Arch St, A, Logan Square	\$620,000	4/14/21		\$419,900	2/11/22
826 N 26th St, Art Museum Area	\$649,000	4/19/21		\$299,000	2/14/22
3012 Agate St, Port Richmond	\$183,350	4/19/21		\$440,000	2/10/22
3598 Indian Queen Lane	\$260,000	4/20/21		\$659,000	2/14/22
5957 Wister St, Philadelphia	\$140,000	4/26/21	•	\$345,000	2/25/22
1420 Locust St, 13A, Rittenhouse Sq		5/4/21	LLL I CHISAGIC S.C. Manayank	L_Listing	
1720 Locust St, 13A, Mitterinouse Sq	ψ <b>72</b> 0,000	J/ 7/ L I		L_LISTING I	D_Duyei



## CENTER CITY & PHILADELPHIA

2000 Archor Ct Philadalphia	¢47.000	2/25/22	1510 Courth /1510 Bodman Sta Bitt Ca	¢760 000	12/11/22
3809 Archer St, Philadelphia	\$47,000	2/25/22	1519 South/1518 Rodman Sts, Ritt Sq		12/14/22
224-30 Rittenhouse Sq, 1017, Ritt Sq	\$220,000	2/28/22	2601 Pennsylvania Ave, 144, Art Museum		12/15/22 1/9/23
5167-69 Wakefield St, Philadelphia	\$250,000	3/1/22	1901 John F Kennedy Blvd, 1921, Ritt Sq L		1/9/23 1/9/23
234 Greenwich St, Pennsport	\$965,000 \$507,500	3/4/22	1901 John F Kennedy Blvd, 1921, Ritt Sq B		
2200 Arch St, 204, Logan Square	\$597,500	3/4/22	3600 Conshohocken Ave, 506, Phila	· .	2/8/23
2027 Chancellor St, Rittenhouse Sq	\$800,000	3/8/22	3425 Crawford St, East Falls	\$275,000	3/1/23
1334 E Hewson St, Fishtown	\$339,000	3/28/22	1901 John F Kennedy Blvd, 2419, Ritt Sq		3/16/23
3600 Indian Queen Lane, East Falls	\$371,000	3/31/22	1901 John F Kennedy Blvd, 520, Ritt Sq		3/16/23
2016 Locust St, Rittenhouse Sq L	\$1,375,000		3629 Calumet St, East Falls	\$295,000	3/17/23
2016 Locust St, Rittenhouse Sq B	\$1,375,000		1721 Mifflin St, South Philly	\$180,000	3/17/23
1420 Locust St, 13A, Rittenhouse Sq		4/8/22	2401 Pennsylvania Ave, 16B25, Art Museum		3/30/23
4507 Smick St, Manayunk	\$345,000	4/14/22	2132 Montrose St, Graduate Hospital		
416 Brown St, Northern Liberties	\$590,000	4/15/22	4316 E Howell St, Philadelphia	\$290,000	4/21/23
768 S 19th St, Graduate Hospital	\$800,000	4/29/22	922 Green St, Bridgeport	\$385,000	4/28/23
512 Federal St, Philadelphia	\$400,000	5/2/22	190 Presidential Blvd, PH19, Bala Cynwyd L		4/28/23
322 Brown St, A, Northern Liberties		5/2/22	190 Presidential Blvd, PH19, Bala Cynwyd B		4/28/2
1901 John F Kennedy Blvd, 1809, Ritt Sq		5/10/22	2658 E Albert St, Fishtown	\$460,000	5/5/23
1901 John F Kennedy Blvd, 2320, Ritt Sq	\$435,000	5/16/22	2601 Pennsylvania Ave, 146, Art Museum		5/23/23
1901 John F Kennedy Blvd, 1602, Ritt Sq	\$165,000	5/18/22	2111 Locust St, Rittenhouse Sq	\$1,600,000	6/1/23
2657 Martha St, Philadelphia	\$324,999	5/18/22	301 S Broad St, 1001, Ave of Arts	\$2,030,000	6/12/23
313 E Wister, 264 E Collom Sts, Phila	\$250,000	6/1/22	1901 John F Kennedy Blvd, 824, Ritt Sq L	\$175,000	6/20/23
112 N 2nd Street, 5G4, Old City	\$444,900	6/3/22	1613 Green St, 3, Art Museum Area	\$500,000	6/26/23
1901 John F Kennedy Blvd, 2019, Ritt Sq	\$175,000	6/3/22	2955 Poplar St, Art Museum Area	\$635,420	6/27/23
2092 Wheatsheaf Lane, Philadelphia	\$1,100,000	6/6/22	1104 Pine St, Washington Sq West	\$1,220,000	6/30/23
2556 N Bouvier St, Philadelphia	\$110,000	6/8/22	3080 Tilton St, Port Richmond	\$170,000	7/6/23
1901 John F Kennedy Blvd, 2003, Ritt Sq	\$210,000	6/9/22	1901 John F Kennedy Blvd, 2024, Ritt Sq L	\$271,500	7/5/23
1511-13 Camac St, Passyunk Square	\$590,000	6/10/22	212-24 S 24th St, 2405, Fitler Sq	\$805,000	7/7/23
2211 Montrose St, Graduate Hospital	\$360,000	6/10/22	1041 Lombard St, Washington Sq West	\$925,000	7/17/23
1613 Green St, 3, Art Museum Area	\$395,000	6/16/22	427-429 W Queen Lane	\$375,000	8/17/23
2130 Montrose St, Graduate Hospital	\$525,000	6/17/22	1901 John F Kennedy Blvd, 1309-10, Ritt Sq	\$610,000	8/22/23
1901 John F Kennedy Blvd, 1522, Ritt Sq L	\$207,000	6/29/22	1901 John F Kennedy Blvd, 1609, Ritt Sq		8/23/23
1901 John F Kennedy Blvd, 1522, Ritt Sq B		6/29/22	2734 N Ringgold St, Philadelphia	\$60,000	8/30/23
2601 Pennsylvania Ave, 645, Art Museum		6/29/22	728 Westview Street, Mt Airy	\$775,000	8/31/23
102-22 Church Street 304, Old City	\$262,500	6/29/22	1900 John F Kennedy Blvd, 1018, Ritt Sq L	-	8/31/23
6200 Catharine St, Philadelphia	\$275,000	7/26/22	2101 Market St, 1708, Ritt Sq	\$446,000	9/27/23
126 Cuthbert St, 3, Old City	\$644,900	7/27/22	1900 John F Kennedy Blvd, 310 Ritt Sq B		9/29/23
1312 S 17th St, Newbold	\$349,900	7/28/22	5904 W Columbia Ave, Philadelphia		10/1/23
3550 Calumet St, East Falls	\$405,000	7/28/22	5248 N 9th Street, Philadelphia	\$210,000	10/12/23
1816-18 Ludlow, Rittenhouse Sq	\$1,300,000		42 E Haines St, Philadelphia	\$95,000	11/28/23
1901 John F Kennedy Blvd, 1511, Ritt Sq L		8/5/22	1940 W Airdre St, Philadelphia	\$58,000	11/29/23
1901 John F Kennedy Blvd, 1511, Ritt Sq B		8/5/22	1901 John F Kennedy Blvd, 2514, Ritt Sq		12/4/23
1901 John F Kennedy Blvd, 2911, Ritt Sq L		8/15/22	210 Locust St, 26AHW, Society Hill L		12/13/23
301 Race St, 306, Old City	\$320,000	8/16/22	210 Locust St, 26AHW, Society Hill B		12/13/23
3447 Bowman St, East Falls	\$299,000	8/19/22	1901 John F Kennedy Blvd, 1321-22, Ritt Sq		12/18/23
233 S 24th St, Fitler Square	<i>\$745,000</i>	8/25/22	972 E Price St, Germantown	\$100,000	12/18/23
1417 S Lawrence Terrace, Phila	\$649,999	8/31/22		\$100,000 \$188,000	3/15/24
1943 W Ritner St, Phila	\$317,500	9/8/22	1929 Wallace St, 1A, Art Museum Area		3/15/24 3/25/24
3600 Conshohocken Ave, 1514, Phila	\$17,300 \$157,000	9/30/22	1901 John F Kennedy Blvd, 815, Ritt Sq L		3/25/24 3/29/24
	\$157,000 \$450,000	9/30/22 10/28/22	1901 John F Kennedy Blvd, 815, Ritt Sq B		3/29/24 3/29/24
3581 Indian Queen Lane, East Falls			1301 John F Reinleuy Bivu, 613, Kitt 39 B		
6131 Musgrave St, Germantown	\$187,000	11/29/22		L_Listing B	_buyer

# RECENT SALES



# The William Penn House

1919 Ch	estnut S	treet						
Unit	Price	Date	Unit	Price	Date	Unit	Price	Date
1619 B	\$475,000	4/1/19	2403 B	\$390,000	1/29/21	1306 B	\$535,000	3/16/22
2703 L	\$349,000	4/17/19	2904 L	\$630,000	1/29/21	1902 L	\$170,000	3/16/22
2321 L	\$292,500	4/17/19	2712 L	\$180,000	2/1/21	1902 B	\$170,000	3/16/22
2321 B	\$292,500	4/17/19	2712 B	\$180,000	2/1/21	1803 <u>L</u>	\$365,000	3/31/22
2317 L	\$460,000	5/6/19	2101 L	\$427,000	2/17/21	1803 B	\$365,000	3/31/22
1910 B	\$299,900	5/22/19	2101 B	\$427,000	2/17/21	802 <u>L</u>	\$145,000	4/1/22
2407 L	\$410,000	6/19/19	814 <u>L</u>	\$310,000	2/23/21	802 B	\$145,000	4/1/22
604 B	\$320,000	6/19/19	1211 L	\$150,000	2/26/21	2103 L	\$280,000	4/13/22
1421 L	\$292,500	7/15/19	1211 B	\$150,000	2/26/21	1017 L	\$375,000	4/20/22
1421 B	\$292,500	7/15/19	1802 <u>L</u>	\$190,000	3/3/21	1017 B	\$375,000	4/20/22
524 B	\$302,500	7/29/19	1802 B	\$190,000	3/3/21	923/24 L	\$390,000	4/20/22
1310 L	\$292,500	8/21/19	1809 <u>L</u>	\$290,000	3/5/21	2514/15 L	\$658,000	4/20/22
1310 B	\$292,500	8/21/19	1809 B	\$290,000	3/5/21	1212, 1213,		
2920 L	\$400,000	8/21/19	1515 <u>L</u>	\$350,000	5/20/21	1214, 1215	L\$1,525,000	4/22/22
1820 L	\$530,000	8/23/19	1912 L	\$160,000	6/1/21	2621 L	\$405,678	4/28/22
2022 L	\$287,500	8/23/19	1912 B	\$160,000	6/1/21	818 <u>L</u>	\$470,000	5/6/22
1405 <u>L</u>	\$515,000	8/30/19	523 L	\$155,000	6/11/21	818 B	\$470,000	5/6/22
1405 B	\$515,000	8/30/19	523 B	\$155,000	6/11/21	906 B	\$480,000	5/20/22
1719 L	\$510,000	9/6/19	2201/02 L	\$832,000	6/18/21	519 L	\$465,000	6/10/22
1719 B	\$510,000	9/6/19	2201/02 B	\$832,000	6/18/21	519 B	\$465,000	6/10/22
1102 <u>L</u>	\$160,000	10/16/19	1311 B	\$174,000	6/18/21	1008 L	\$510,000	6/27/22
1102 B	\$160,000	10/16/19	721 L	\$255,000	6/22/21	1911 L	\$160,000	9/15/22
2513 L	\$150,000	10/16/19	721 B	\$255,000	6/22/21	1911 B	\$160,000	9/15/22
2513 B	\$150,000	10/16/19	2006 L	\$550,000	6/30/21	1112 L	\$164,000	12/22/22
705 <u>L</u>	\$450,000	12/19/19	2006 B	\$550,000	6/30/21	1112 B	\$164,000	12/22/22
903 <u>L</u>	\$340,000	1/3/20	1324 <u>L</u>	\$490,000	8/6/21	1108 <u>L</u>	\$450,000	2/2/23
903 B	\$340,000	1/3/20	1324 B	\$490,000	8/6/21	1802 <u>L</u>	\$190,000	3/8/23
2621 L	\$287,500	1/13/20	601/02 L	\$630,000	8/16/21	1802 B	\$190,000	3/8/23
2621 B	\$287,500	1/13/20	1301 B	\$440,000	8/31/21	1505 L	\$459,000	4/26/23
1701/02 L	\$665,000	2/28/20	1705 L	\$450,000	10/1/21	2104 L	\$750,000	5/1/23
1701/02 B	\$665,000	2/28/20	1705 B	\$450,000	10/1/21	1010 L	\$265,000	6/23/23
2408/09 B	\$800,000	3/2/20	912 B	\$180,000	10/6/21	1010 B	\$265,000	6/23/23
2720 L	\$450,000	3/20/20	901 L	\$310,000	10/15/21	2113-14-15	3 \$ <i>792,500</i>	6/30/23
2720 B	\$450,000	3/20/20	901 B	\$310,000	10/15/21	1617 L	\$379,000	7/5/23
1914 L	\$288,200	7/22/20	1222 L	\$310,000	11/1/21	2218 L	\$540,000	7/13/23
1603 L	\$290,000	8/21/20	1222 B	\$310,000	11/1/21	1716 L	\$275,000	7/27/23
1603 B	\$290,000	8/21/20	511 L	\$148,000	11/1/21	1716 B	\$275,000	7/27/23
2401/24 L	\$800,000	8/26/20	511 B	\$148,000	11/1/21	2010 L	\$350,000	8/1/23
2401/24 B	\$800,000	8/26/20	2519 L	\$525,000	12/1/21	515 L	\$255,000	8/16/23
2003 L	\$337,000	9/15/20	2519 B	\$525,000	12/1/21	1808/09 L	\$800,000	8/19/23
2003 B	\$337,000	9/15/20	1908 <u>L</u>	\$379,000	12/22/21	1808/09 B	\$800,000	8/19/23
2309 L	\$350,000	9/28/20	1523 L	\$169,500	12/22/21	2320 L	\$185,000	9/20/23
2309 B	\$350,000	9/28/20	1523 B	\$169,500	12/22/21	1721 B	\$268,750	11/30/23
2907 L	\$425,000	11/30/20	1717 L	\$385,000	12/22/21	1604 B	\$635,000	12/22/23
2821 B	\$317,500	12/1/20	516 B	\$240,000	3/1/22	1606 L	\$535,000	1/15/24
614 B	\$215,000	12/18/20	920 L	\$367,500	3/14/22	1606 B	\$535,000	1/15/24
2308 <u>L</u>	\$450,000	1/20/21	920 B	\$367,500	3/14/22	2921 L	\$310,000	2/23/24
2403 L	\$390,000	1/29/21	1306 <u>L</u>	\$535,000	3/16/22		L_Listing E	B_Buyer